



M&C Fwd: GIAA Board of Directors Regular Meeting of July 25, 2019

Speaker's Office <speaker@guamlegislature.org>
To: Clerks Office <clerks@guamlegislature.org>
Cc: Rennae Meno <rennae@guamlegislature.org>, Tina Muna Barnes <tinamunabarnes@gmail.com>

Table with 3 columns: Date (9-13-19), Time (3:37 PM), Subject (GIAA Board of Directors Regular Meeting of July 25, 2019.*), and Location (A.B. Won Pat International Airport Guam)



Sinseru yan Minagåhet,

Office of the Speaker • Tina Rose Muña Barnes
Committee on Public Accountability, Human Resources & the Guam Buildup

35th Guam Legislature
I Mina'trentai Singko na Liheslaturan Guåhan

Guam Congress Building | 163 Chalan Santo Papa | Hagatna, GU 96910
T: (671) 477-2520/1
speaker@guamlegislature.org

Handwritten: 35696-19-1018
Speaker Tina Rose Muña Barnes

SEP 13 2019
Time 3:37 ()AM ()PM
Received By: [Signature]

This e-mail message is intended only for the use of the individual or entity named above and may contain confidential and privileged information. If you are not the intended recipient, any disclosure, copying, dis...

Gumai pribilehu yan konfedensia este siha na mensáhi. Solo espesiátmente para hágu ma entensioña pat ma aturisa para untrisibi. Sen prubidu kumu ti un ma aturisa para manribisa, na'setbe, pat mandespátcha. Ya mensáhi, put fabot ago' guatu gi I numa'huyong gi as speaker@guamlegislature.org yan despues destrosa todú siha I kopian mensáhi. Si Yu'os ma'ásc'.

----- Forwarded message -----

From: Lori Lynn Cruz <lori.cruz@guamairport.net>
Date: Fri, Sep 13, 2019 at 3:37 PM
Subject: GIAA Board of Directors Regular Meeting of July 25, 2019
To: speaker@guamlegislature.org <speaker@guamlegislature.org>

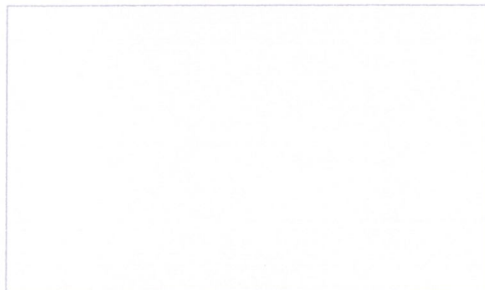
Hafa Adai Hon. Tina Rose Muna-Barnes,

Please see attached Board of Directors Regular Meeting of July 25, 2019.

Kindly confirm receipt of this email.

Thank you,

Lori Lynn Cruz
Administrative Assistant
A.B. Won Pat International Airport Authority, Guam
Tel: 671-646-0300 Fax: 671-646-8823



P.O. Box 8770, Tamuning, Guam 96931
355 Chalan Pasaheru, Tamuning, Guam 96913
TEL (671) 646-0300 FAX (671) 646-8823
www.guamairport.com

CONFIDENTIALITY NOTICE:

This message (including any attachments) contains information that is confidential and proprietary to GIAA and/or A.B. Won Pat International Airport Authority, Guam, and that is for the sole use of the intended recipients. If you are n...

2 attachments

image.png

1018

2019 SEP 16 PM 12:42

[Handwritten signature]



 **Hon. Tina Rose Muna Barnes - Board of Directors Regular Meeting of July 25, 2019.pdf**
7005K



September 13, 2019

VIA EMAIL: speaker@guamlegislature.org

Honorable Tina Rose Muna-Barnes
Speaker
35th Guam Legislature
163 Chalan Santo Papa
Hagatna, Guam 96913

**RE: A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM (GIAA)
Board of Directors Regular Meeting of July 25, 2019**

Hafa Adai, Speaker:

Transmitted herewith are the minutes and other documents from the A.B. Won Pat International Airport Authority, Guam (GIAA) Board of Directors Regular Meeting of July 25, 2019. These documents are provided to you pursuant to 5GCA § 8113.1

Should you have any questions, please contact our office at 646-0300.

Senseramente,

Thomas C. Ada
Executive Manager

Attachment

cc: GIAA BOD / Admin



**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM**

**Thursday, July 25, 2019, 3:00 p.m.
GIAA TERMINAL CONFERENCE ROOM #3**

1. CALL TO ORDER AND ATTENDANCE

The July 25, 2019 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam ("GIAA" or the "Authority") was called to order by Chairman Bamba at 3:10 p.m. at the GIAA Terminal Conference Room #3, 355 ChalanPasaheru, Tamuning, Guam, 96913.

Directors Present:

Brian J. Bamba
Gurvinder Sobti
Donald I. Weakley
Lucy M. Alcorn
Rosie R. Tainatongo
Doyon A. Morato

Offices or positions:

Chairman
Vice Chairman
Board Secretary

Directors Absent:

Zenon E. Belanger (Excused)

GIAA Officials:

Thomas C. Ada
John M. Quinata
John A. Rios
Jean M. Arriola
Edward Muna
Vince Naputi
Raymond Santos
Victor Cruz
Joseph Javellana
Elfrie Koshiba
Henry Cruz

Executive Manager
Deputy Executive Manager
Comptroller
Airport Services Manager
Air Terminal Manager, Acting
Chief, Airport Police
Assistant Chief, GIAA ARFF
Engineering Supervisor
Program Coordinator IV
Airport Marketing
Management Analyst I

Michael Pangelinan, Esq.
Eduardo Calvo, Esq.
Genevieve Rapadas, Esq.
Frank R. Santos

GIAA Legal Counsel
GIAA Legal Counsel
GIAA Legal Counsel
GIAA Consultant

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

Motion to approve the agenda as presented duly made by Director Alcorn, seconded by Vice Chairman Sobti; motion unanimously passed.

3. APPROVAL OF MINUTES

A. June 27, 2019 Regular Meeting

On motion duly made by Director Alcorn, seconded by Vice Chairman Sobti, the following resolution was unanimously passed:

Resolution No. 19-52

The Board hereby approves the minutes of the June 27, 2019 regular meeting, subject to corrections.

4. CORRESPONDENCE

Executive Manager Ada had no Correspondence to report.

5. OLD BUSINESS

Executive Manager Ada announced that there was no Old Business to discuss.

6. NEW BUSINESS

Executive Manager Ada announced that Airport Services Manager, Ms. Jean Arriola will be presenting the New Business items.

A. Approval of Award for Currency Exchange Concession Services (Re-Solicitation) - MSB No. GIAA-01A-FY19

The first item discussed was the approval of award for Currency Exchange Concession Services under the Invitation for Multi-Step Bid No. GIAA-01A-FY19. Ms. Arriola informed the Board that the referenced IFB was initially announced in February 2018 in which the Airport received no response, prompting a re-solicitation. Ms. Arriola went on to provide background information to the Board on the referenced MSB. Six (6) firms/individuals purchased or downloaded the bid package, and one (1) firm submitted a technical proposal prior to the technical proposal submission deadline.

The multi-step bid process consisted of two (2) phases: Phase I and Phase II. Phase I consisted of the evaluation of bidders' technical proposal that demonstrate their technical qualifications based on the criteria set forth in MSB documents. Bidders deemed responsible and proposals

deemed responsive are invited to move to second phase. Phase II, price bids, in the form of a fixed percentage fee for the entire contract term, not less than five percent (5%) of the concessionaire's gross turnover to be paid to GIAA monthly, are solicited from those bidders in Phase I that met the criteria. A committee was established for the purpose of evaluating the technical qualifications of the technical proposal. Evaluation scores were collected and tabulated by the Procurement Office. As a result of the tabulation of scores, the following sole bidder's technical proposal was deemed "acceptable" and the bidder was therefore invited to submit a price bid in accordance with Phase II of the MSB:

1. Sakura Exchange Guam, Inc.

The sole price bid was opened publicly and in the presence of GIAA representatives. The bid price was read aloud by the Single Point of Contact and recorded by a member of the GIAA Procurement staff.

As stipulated on the bid package, the bidders are required to submit necessary documents as evidence of the bidder's competency and responsiveness under the Phase I process. The results of the price bid submittals (Phase II) are as follows:

Bidder/Firm's Name:	% of Gross Turnover
Sakura Exchange Guam, Inc.	9%

Management recommended that the Board award the Currency Exchange Concession Services contract to Sakura Exchange Guam, Inc. who has been determined to have met the standards of responsibility and responsiveness outlined in the Guam Procurement Law and Regulations for a contract term of five (5) years, subject to the submission of the required security deposit and current Guam Business License.

Vice Chairman Sobti inquired on the current concessionaire. Ms. Arriola replied there is currently no concessionaire. Chairman Bamba informed the Board that there was no concessionaire, no response for initial Bid, and only one (1) response for the re-solicitation.

After further discussion, on motion duly made by Vice Chairman Sobti, seconded by Director Weakley, the following resolution was unanimously approved:

Resolution No. 19-53

The Board hereby approves the contract award for Currency Exchange Concession Services under the Invitation for Multi-Step Bid No.GIAA-01A-FY19to Sakura Exchange Guam, Inc., subject to review by legal counsel.

B. Approval of GIAA Terminal Aircraft Apron & Taxiway Rehabilitation - Construction Contract

The next item requiring Board action was the sole source procurement for GIAA Terminal Aircraft Apron & Taxiway Rehabilitation - Construction. Ms. Arriola announced that the referenced item consists of two (2) parts and went on to provide background on the referenced project under the Invitation For Bid (IFB) No. GIAA-C01-FY19. Twenty (20) firms/individuals purchased bid packages, and one (1) firm submitted a bid before the submission deadline. The sole firm was evaluated and determined to be acceptable. As required by the Guam Procurement Regulations, the bids were publicly opened and read aloud in the presence of the bidders. The submitted single bid is as follows:

Bidder's Name:	Amount
Sumitomo Mitsui Construction Co., Ltd.	\$46,430,754.00 (base bid)

The referenced project is funded by a phased grant for the Federal Aviation Administration (FAA) grant. The Government's estimate for this project is \$9,220,000.00 (base bid only at 13 VMA). FAA's airfield pavement indices require a minimum value for Voids in Mineral Aggregates (VMA) of 15, which can only be sourced off-island. The base bid submitted by Sumitomo Mitsui Construction Co. was based on a VMA of 15. A modification of standards is being requested by GIAA to allow for a minimum value for VMA of 13, which would allow for use of locally-sourced aggregate, in turn substantially reducing the cost for the aggregate.

The sole bid received exceeds the anticipated phased grant funding from the FAA. Accordingly, a determination is made to cancel the referenced IFB and reject all bids pursuant to 2GAR Div. 4, Chapter 3 §3115(d)(2) of the Procurement Regulations. Due to only a single bidder, the continued need for the services, and the limited time available to obtain discretionary grant funding from the FAA, GIAA will proceed with sole source procurement with the sole bidder as authorized pursuant to Sections 3102(c)(1)(C) and 3112(b) of the Guam Procurement Regulations.

Negotiations were conducted by GIAA on July 16, 2019 to confirm an understanding of the scope of work. Due to the discussions that occurred on July 16, 2019 Sumitomo Mitsui Construction Co., Ltd. submitted a pricing proposal on July 23, 2019 which GIAA has determined is fair and reasonable, with the following proposed pricing schedule, subject to availability of funding:

Phase 1	(Area 1, Stage 3a to 3g)	\$3,510,233.10
	(Area 3, Stage 5a to 5d)	\$462,245.10
	(Area 4, Stage 4a, 4a.1, 4b & 4b.1)	\$4,360,271.26
Phase 1 Sub Total		\$8,332,749.46

Management recommends that the Board award the GIAA Terminal Aircraft Apron & Taxiway Rehabilitation - Construction contract to Sumitomo Mitsui Construction Co., Ltd. for the amount of \$8,332,749.46 subject to the submission of both local and federal required documentation regarding award of the contract. The award is also subject the execution of a FAA grant offer to fund this project. Time of completion for Phase I is 365 calendar days.

Vice Chairman inquired on the FAA's concurrence. Ms. Jean Arriola replied that the grant application has been submitted. Mr. Frank Santos added that the cost share will be 90/10 with FAA, once approved. Discussion followed on the government estimate.

Executive Manager Ada added that the anticipation of the FAA's approval of the grant offer is based off recent discussions with the FAA.

After further discussion, on motion duly made by Vice Chairman Sobti, seconded by Director Weakley, the following resolution was unanimously approved:

Resolution No. 19-54

The Board hereby approves the ranking results as presented and the sole source contract award to Sumitomo Mitsui Construction Co., Ltd. for GIAA Terminal Aircraft Apron & Taxiway Rehabilitation - Construction under the Invitation For Bid (IFB) No. GIAA-C01-FY19, subject to the submission of both local and federal required documentation regarding award of the contract, the execution of a FAA grant offer to fund the project, and review by legal counsel.

C. Ratification of Quarterly Travel

Next on the agenda was ratification of quarterly travel, for 1st quarter of FY2019 and the 3rd quarter of FY2019, presented to the Board by Ms. Jean Arriola.

After further discussion, on motion duly made by Director Alcorn, seconded by Vice Chairman Sobti, the following resolution was unanimously approved:

Resolution No. 19-55

The Board hereby ratifies the FY2019 travel reports for 1st quarter, October to December 2018, and 3rd quarter, April to June 2019.

7. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Ada. The report included brief updates on Airport operations, CIPs and Regulatory updates.

Chairman Bamba thanked the Executive Manager Ada for the informative Executive Manager's report.

8. REPORT OF THE COMPTROLLER

Mr. John Rios reported on the revenues and expenses of the Authority as of **June 30, 2019**. Mr. Rios reported that year-to-date Total Signatory Revenues are below budgeted revenues by **-1.7%**, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by **-9.8%** and **-2.2%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are below the budget estimate by **-7.7%**. Year-to-date Total Operating Revenues Actual of **\$56.5M** is **-5.1%** below the budget estimate of **\$59.6M**. Year-to-date Total Operating Expenses are below budget by **-9.9%**. Components of this line item include a **-7.6%** decrease in Personnel Service, a **-5.9%** decrease in Contractual Services, a **-65.8%** decrease in Materials & Supplies and a **-72.2%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$22.8M** reflects an increase of **3.0%** over the year-to-date budgeted amount of **\$22.1M**. Mr. Rios reported that the year-to-date Debt Service Coverage is at **1.45** versus the requirement of **1.25**.

The Comptroller informed the Board that budget presentations to the airlines for FY2020 is scheduled for tomorrow.

Chairman Bamba inquired if there will be a negative impact revenue with Cebu Airlines discontinuing flights. The Comptroller advised that it will not be much of an impact. Discussion followed on enplaned passengers.

Due to conflicts of interest, Chairman Bamba recused himself from participating in Executive Session and requested that Vice Chairman Sobti preside over the next portion of the meeting.

9. EXECUTIVE SESSION

The next item on the agenda was Executive Session.

Upon written recommendation of counsel, on motion duly made by Director Tainatongo, seconded by Director Alcorn, and unanimously approved, the Board recessed to convene into Executive Session at 3:54 p.m.

The Board convened into Executive Session at 3:59 p.m. to discuss pending or threatened litigation to which GIAA is or may be a party. Attending Executive Session were Directors Sobti, Weakley, Alcorn, Belanger, Tainatongo and Morato, Executive Manager Ada, and Legal Counsels, Michael Pangelinan, Eduardo Calvo and Genevieve Rapadas. Also present was the court reporter who will prepare a transcript of the Executive Session.

Due to unforeseen circumstances, Chairman Bamba excused himself from the remainder of the meeting at 4:10 p.m.

Executive Session adjourned at 5:11 p.m., at which time the Board reconvened regular session.

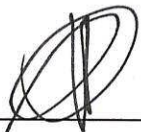
10. PUBLIC COMMENTS

There were no Public Comments.

11. ADJOURNMENT


Motion to adjourn duly made by Director Weakley, seconded by Director Tainatongo; motion unanimously passed. The meeting was adjourned at 5:13 p.m.

Dated this 4TH, day of September, 2019.



Brian J. Bamba
Chairman

Attest:



Donald I. Weakley
Board Secretary

Prepared and Submitted By:



Amanda O'Brien-Rios
Corresponding Secretary

BOARD OF DIRECTORS REGULAR MEETING
3:00 p.m., Thursday, July 25, 2019
GIAA TERMINAL CONFERENCE ROOM #3

Public Notice

First Notice:

Guam Daily Post – July 17, 2019

Notice to Media – July 17, 2019

Second Notice:

Guam Daily Post – July 23, 2019

Notice to Media – July 23, 2019

AGENDA

1. Call to Order and Attendance
2. Approval of Agenda
3. Approval of Minutes
 - A. June 27, 2019 Regular Meeting
4. Correspondence
5. Old Business
6. New Business
 - A. Approval of Award for Currency Exchange Concession Services (Re-Solicitation) - MSB No. GIAA-01A-FY19
 - B. Approval of GIAA Terminal Aircraft Apron & Taxiway Rehabilitation - Construction Contract
 - C. Ratification of Quarterly Travel
7. Report of Executive Manager
8. Report of the Comptroller
9. Executive Session
10. Public Comments
11. Adjournment



A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Board of Directors Regular Meeting
3:00 p.m., Thursday, July 25, 2019
GIAA Terminal Conference Room #3

SIGN-IN SHEET

	<u>PRINT NAME</u>	<u>COMPANY/AGENCY</u>
1.		
2.	EDUARDO LUNA	OPS
3.	Cerra Camacho	Senator Nelson
4.	VINCE NARDINI	GIAA
5.	Michael Pangelinan	CFJ
6.	PAUL SAUTER	AULTT
7.	Dr. Savellana	GIAA
8.	VICTOR J. CRUZ	GIAA
9.	E. ALVIZO	CFJ
10.	G. Rapalao	CFJ
11.	Henry Cruz	GIAA
12.	Jean Anon	GIAA
13.	MARIE KOSHIBA	Mktg GIAA
14.		
15.		
16.		
17.		
18.		
19.		
20.		

Sources: Federal inmate assaulted on Guam before death

By Nick Delgado
nick@postguam.com

The family of Joseph San Nicolas Mansapit, who died in Las Vegas, Nevada, while in custody of the U.S. Marshals Service, are preparing to say their final goodbyes now that his body has been returned to Guam.

A federal investigation was launched after the Merizo resident died June 14 while serving a six-month sentence in a federal prison in the states after his supervised release was revoked for multiple probation violations.

Mansapit's death was mentioned during a sentencing hearing for a separate drug defendant in the District Court of Guam on Tuesday.

It also was stated in court that the beating happened in Las Vegas.

However, sources have told The Guam Daily Post that Mansapit was attacked by another inmate while

being held at the Department of Corrections Hagåtña Detention Facility awaiting transfer.

The alleged assault happened in March. Sources said Mansapit was treated for his injuries after another inmate kicked him in the head.

The accused attacker was never arrested for the incident and no investigation was conducted at the prison, as Mansapit refused to press charges, sources said.

There is no word on whether federal investigators have linked the DOC attack on Mansapit to his death, which followed just three months later in Las Vegas.

Mansapit was transferred in May and died a month later.

The U.S. Probation Office and Chief Judge Frances Tydingco-Gatewood have since confirmed that the incident surrounding Mansapit's death remains under investigation.

CITATION continued from page 1

hearing before the license board.

Rillera declined to comment on the citation.

Company website

Up until Monday, the DR Safety Consultant website had described the company as having "grown tremendously with the demand of construction safety programs." In addition, the website stated: "We have also expanded our business as a general construction contractor, as well as a safety supply and equipment vendor."

When that was brought to the attention of license board Executive Director Cecil Orsini on Monday, he assigned an investigator to look into the matter, resulting in the citation issued Tuesday.

On Tuesday, the company's public website was taken down and the site now requires login credentials.

OSHA complaint

DR Safety Consultant is currently the subject of an Occupational Safety and Health Administration complaint

filed by Jefferson Carandang, a former employee.

Carandang alleged that he was given fraudulent safety certifications he did not earn.

"I was hired to be trained as a safety officer. I didn't have any training, no credentials, no nothing," Carandang said.

He said that a week after he was hired, he was assigned as the lead safety officer for the repair and painting of the exterior of the Federal Aviation Administration tower at the A.B. Won Pat International Airport.

The federally funded project was awarded by the FAA to Citi Development and Construction Inc., which initially contracted with DR Safety Consultant to provide the safety inspector for the job.

"DR Safety never worked on this job site," said Citi Development and Construction owner Bobby Sachdej. He told The Guam Daily Post on Tuesday that the contract "was completed in-house with certified safety officers."

DPW continued from page 1

Guam travelers went to the racetrack. Busing from the convention area to the racetrack and the dinner buffet at the racetrack were included in the conference package.

Vince Arriola, DPW director, did offer some explanation Tuesday.

"When you go to these workshops, there's always dinners and there's conferences, there's workshop sessions, there's lunches, things of that nature, of course," Arriola said. "These are all funded out of the Office of Highway Safety, it's a federal grant program that we get."

DPW reported having used Federal Highway Administration Section 402 funds. This funding source "supports state highway safety programs, designed to reduce traffic crashes and resulting deaths, injuries, and property damage." The funds are to be used to address local traffic safety problems as well, the FHWA stated.

Arriola didn't know if DPW and emergency response employees attending the conference also attended the dinner buffet at the racetrack. But if that was the event in line, "then that's what they had in line," he added.

Training is part of DPW's grant service requirements, Arriola said. There are training and workshop opportunities throughout the year, and DPW decides who to send and where to send them, he added. The Lifesavers National Conference on Highway Safety Priorities was one of those opportunities, Arriola said. No local funds were spent on the trip, he added.

The conference lasted three days – between March 30 and April 2. Travel reports show employees attended the conference as well as additional meetings from March 30 to April 5 for a total of six days.

There was one more person sent to the 2019 Lifesavers conference compared to the last meeting in 2018. Last year, under the

Calvo administration, DPW spent \$34,000 for the conference, also using Section 402 funds.

Destination San Antonio, Texas, last year

Last year's conference took place in San Antonio, Texas, from April 22 to 24, and one of the highlights was a Mardi Gras atmosphere featuring boat rides in the city's famous Riverwalk, the conference program states.

The Guam participants had a longer trip schedule than the two-day main conference dates. Their trip covered eight days, from April 21 to 29, 2018, their travel report states.

Arriola said DPW decided to attend the Kentucky conference based on the workshops available. The workshops included educating teen drivers, safe driving for senior citizens, seatbelt safety and new technologies for improved safety on the road, the conference program states.

Similar topics were offered at the 2018 conference in San Antonio.

When asked why DPW sent close to a dozen to each conference, Arriola said, "As I understand it, there's well over 80 workshop sessions and one guy can't attend 80. So you spread them out based on their responsibilities here on island," he added. "Depending on what workshop sessions there are, those individuals go and attend different workshops because you can't just cover them all with one or two people."

After attending workshops, employees would take what they learned and put it to practice, as well as train others. "I met with my staff, I didn't meet with the GPD folks, but the standard protocol is you take what you learn and you apply it to those you oversee," Arriola said.

He added that he's declined opportunities that don't involve training.

"If it's nontraining, there's a high chance of not going," Arriola said. "If it's just to go listen to a conference speaker – no, I want our people here on Guam to be trained."

SLAIN TEEN continued from page 1

informed at the time a rape kit was conducted.

"I don't know what their reason was. Sometimes, the criminal investigations, they do things to keep things quiet so that maybe things (don't) come out," she said.

Griesinger said it "really hurt" to learn that the rape kit was administered and said that information should have been shared to the family early on.

"If not to the public, at least to us, to the family, so that we know where we stand and what's going on and (aren't left) in the dark," she added.

It was in the dark that Nauta's life was taken in a small lean-to she built herself. The family has taken down the structure and, in its

place, built a memorial with flowers, miniature teddy bears, photos of Nauta and inspirational messages. The family plans to add a bench and plant flowers.

"She loved flowers," Griesinger said.

As for Acosta, who is expected to be arraigned today on the new rape charges against him including first-, second- and third-degree criminal sexual conduct, Griesinger said he should "suffer."

Nauta's mother has been consumed with grief since the teenager's death.

"She is not doing good. I think that is part of the reason that she is in pain all of the time. We are carrying – each of us – ... carrying the heartache because we can't see her, we can't talk to her," Griesinger said.



**The Honorable
Lourdes A. Leon Guerrero**
Governor



**The Honorable
Joshua F. Tenorio**
Lt. Governor

PUBLIC NOTICE

The Board of Directors of the A.B. Won Pat International Airport Authority, Guam (GIAA) will convene its Regular Board Meeting on **Thursday, July 25, 2019 at 3:00 p.m.**, in the Terminal Conference Room No. 3. In addition to regular matters, pursuant to 5 G.C.A. §8111(c)(2), Executive Session will be held to discuss pending litigation to which GIAA is a party. Parking is available in the Public Parking Lot.

For special accommodations or agenda items, please call the Board Office at 642-47918.
(This ad paid for by GIAA)

Bolton travels to Asia amid trade dispute

(Reuters) - U.S. national security adviser John Bolton departed on Saturday for a trip to Japan and South Korea, two key allies of Washington that are embroiled in a trade dispute.

A White House National Security Council spokesman said on Twitter that Bolton planned to "continue conversations with critical allies and friends."

President Donald Trump on Friday offered his help to ease tensions in the political and economic dispute between the United States' two biggest allies in Asia, which threatens global supplies of memory chips and smartphones.

Lingering tensions, particularly over compensation for South Koreans forced to work for Japanese occupiers during World War II, worsened this month when Japan restricted exports of high-tech materials to South Korea.

Japan has denied that the dispute over compensation is behind the export curbs, even though one of its ministers cited broken trust with Seoul over the labor dispute in announcing

the restrictions. The export curbs could hurt global technology companies.

Lee Seok-hee, CEO of SK Hynix, the world's No. 2 memory chip maker, headed to Japan on Sunday and will meet Japanese suppliers to discuss ways to secure raw materials, the company said.

Trump told reporters at the White House on Friday that South Korean President Moon Jae-in had asked him whether he could get involved.

A spokeswoman for Moon confirmed Moon had asked Trump for help at their summit in Seoul on June 30.

Bolton will visit South Korea from July 23 to 24, South Korea's presidential office spokeswoman Ko Min-jung said. He will meet South Korean national security adviser Chung Eui-yong on Wednesday to discuss a permanent peace regime on the Korean Peninsula and a strengthened alliance between Seoul and Washington.



John Bolton

Hong Kong protests turn chaotic, violent

HONGKONG(Reuters)-HongKong police fired rubber bullets and tear gas in running clashes with protesters late on Sunday amid chaotic scenes as anger over an extradition bill morphs into a fresh front against what many see as a broader erosion of freedoms by Beijing.

Thousands of protesters descended on China's representative office in the city, in a direct challenge to authorities in Beijing, just hours after the latest demonstrations to rock the Asian financial center.

Millions have taken to the streets in the past two months in an unprecedented show of force against Hong Kong leader Carrie Lam, triggering the worst social turmoil to rock the former British colony since it returned to Chinese rule 22 years ago.

Black-clad activists, many wearing masks, defied police orders and marched beyond the official end-point of a rally that took place earlier in the day as they made their way toward the Liaison Office, in a direct challenge to

authorities in Beijing.

When asked whether the protesters would attempt to force entry into the building, one 30-year-old man dressed head to toe in black said "No," as he mimicked a throat-slitting action. "That would be the death of Hong Kong," he added.

Some protesters pelted eggs at the walls of Beijing's Liaison Office, while others spray-painted graffiti as they kept up pressure on the city's beleaguered government to heed their calls for an independent inquiry into complaints of police brutality during recent demonstrations, among other demands.

Hundreds of riot police faced off with protesters more than a kilometer from the Liaison Office, firing tear gas as police and ambulance sirens echoed through the chanting crowds. Local broadcaster RTHK and other local media reported police also fired rubber bullets. Police did not immediately respond to a Reuters request for comment.

The Honorable Lourdes A. Leon Guerrero
Governor

The Honorable Joshua F. Tenorio
Lt. Governor

PUBLIC NOTICE

The Board of Directors of the A.B. Won Pat International Airport Authority, Guam (GIAA) will convene its Regular Board Meeting on **Thursday, July 25, 2019 at 3:00 p.m.**, in the Terminal Conference Room No.3. In addition to regular matters, pursuant to 5 G.C.A. §8111(c)(2), Executive Session will be held to discuss pending litigation to which GIAA is a party. Parking is available in the Public Parking Lot.

For special accommodations or agenda items, please call the Board Office at 642-4717/18.
(This ad paid for by GIAA)

Committee On Health, Tourism, Historic Preservation, Land and Justice

SENATOR THERESE M. TERLAJE
I Mina'trentai Singko na Liheslaturan Guåhan
35th Guam Legislature

PUBLIC HEARING • 5:00 PM • Thursday, July 26, 2019
Guam Legislature Public Hearing Room, Guam Congress Building, Hagåtña

AGENDA:

Informational Briefing on Litigation in U.S. District Court, Civil Case No. 17-00113, *United States vs. the Government of Guam; Chamorro Land Trust Commission; and Administrative Director of the Chamorro Land Trust Commission*

If you require any special accommodations or for further information, please contact the Office of Senator Therese M. Terlaje at 472-3586. Testimonies may be submitted to our office at Ada Plaza Center, Suite 207, 173 Aspinall Avenue, Hagåtña, Guam 96910, to the Guam Congress Building, or via email at senatorterlaje@guam.gov. The hearing will broadcast on local television, GTA Channel 21, Docomo Channel 117/60.4 and stream online via I Liheslaturan Guåhan's live feed at http://www.guamlegislature.com/live_feed.htm. This ad is paid for with government funds.

GUAM ENVIRONMENTAL PROTECTION AGENCY
AÑENSIAN PRUTEKSION LINA'LA GUAHAN

PUBLIC NOTICE

PRELIMINARY DECISION TO ISSUE FOUR (4) CLEAN WATER ACT (CWA) SECTION 401 WATER QUALITY CERTIFICATIONS (WQC) AND APPROVE FOUR (4) OUTFALL MIXING ZONES

NOTICE IS HEREBY GIVEN pursuant to the Clean Water Act (CWA) Section 401 and in accordance with 22 GAR §5106. The Administrator of the Guam Environmental Protection Agency (GEPA) intends to issue four (4) §401 WQCs and approve four (4) outfall mixing zones in support of the U.S. Environmental Protection Agency (USEPA) National Pollutant Discharge Elimination System ("NPDES") permit, required under §402 of the CWA for wastewater discharges to Waters of the United States, to the following applicant:

Guam Waterworks Authority
Ste 200, GBNPSB, 688 Route 15 Mangilao, GU 96913-6203

FOR Northern District Sewage Treatment Plant, Agaña/Hagåtña Sewage Treatment Plant, Agat-Santa Rita Wastewater Treatment Plant, and Umatac-Merizo Wastewater Treatment Plant

Draft 401 WQCs are now available for public review and comment, Monday through Friday (excluding holidays), 8:30 a.m. to 4:30 p.m. at the agency's administration building located at 17-3404 Mariner Avenue, Tiyan Barrigada, or online at epa.guam.gov. A public hearing will be held in the event a reasonable request is made.

PUBLIC COMMENT PERIOD: JULY 24, 2019 - AUGUST 22, 2019
WRITTEN COMMENTS ARE WELCOMED BEGINNING JULY 24, 2019

Written comments are welcomed and must be received by the agency via hand delivery or mail and should be addressed to: EMAS Administrator, c/o Guam EPA: 17-3304 Mariner Avenue Tiyan Barrigada, Guam 96913-1617

Written comments will also be accepted via Email and should be sent to:
jesse.aruz@epa.guam.gov, cc: taryn.mesa@epa.guam.gov,
Subject: GWA WW TREATMENT PLANTS

Comments must include the name, mailing address and e-mail address of the commenter. Written comments must be received, or postmarked no later than 5:00 p.m. on August 23, 2019.

Facsimile submittals will not be accepted.

For more information, please contact Margaret Aguilar at 671.300.4787 or margaret.aguilar@epa.guam.gov or Taryn Mesa at 671.300.4784 or taryn.mesa@epa.guam.gov

GUAM EPA | 17-3304 Mariner Avenue Tiyan Barrigada, Guam 96913-1617 | Tel: (671) 300.4751/2 | Fax: (671) 300.4531 | epa.guam.gov
TODUY NIHALA Y TANO MAN UNO • ALL LIVING THINGS ARE ONE

Like and follow guamepa

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE
A.B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM
Thursday, June 27, 2019, 3:00 p.m.
GIAA TERMINAL CONFERENCE ROOM #3**

1. CALL TO ORDER AND ATTENDANCE

The June 27, 2019 regular meeting of the Board of Directors of the A.B. Won Pat International Airport Authority, Guam (“GIAA” or the “Authority”) was called to order by Chairman Bamba at 3:11 p.m. at the GIAA Terminal Conference Room #3, 355 Chalan Pasaheru, Tamuning, Guam, 96913.

Directors Present:

Brian J. Bamba
Donald I. Weakley
Lucy M. Alcorn
Zenon E. Belanger
Rosie R. Tainatongo
Doyon A. Morato

Offices or positions:

Chairman

Directors Absent:

Gurvinder Sobti (excused)

Vice Chairman

GIAA Officials:

Thomas C. Ada	Executive Manager
John M. Quinata	Deputy Executive Manager
John A. Rios	Comptroller
Jean M. Arriola	Airport Services Manager
Edward Muna	Air Terminal Manager, Acting
Vince Naputi	Chief, Airport Police
Raymond Santos	Assistant Chief, GIAA ARFF
Victor Cruz	Engineering Supervisor
Rolenda Faasuamalie	Airport Marketing Administrator
Henry Cruz	Management Analyst I
Joseph Javellana	Program Coordinator IV
Janalynn C. Damian, Esq.	GIAA Legal Counsel
Eduardo Calvo, Esq.	GIAA Legal Counsel
Genevieve Rapadas, Esq.	GIAA Legal Counsel
Frank R. Santos	GIAA Consultant

Chairman Bamba welcomed Airport tenants, stakeholders, and members of the public who are noted in a sign-in sheet attached to these minutes.

2. APPROVAL OF AGENDA

Chairman Bamba suggested to delete Item (E), under New Business. Motion to amend the agenda as suggested duly made by Director Alcorn, seconded by Director Belanger; motion unanimously passed.

3. APPROVAL OF MINUTES

A. April 30, 2019 Regular Meeting

On motion duly made by Director Weakley, seconded by Director Alcorn, the following resolution was unanimously passed:

Resolution No. 19-43

The Board hereby approves the minutes of the April 30, 2019 regular meeting, subject to corrections.

A. June 14, 2019 Special Meeting

On motion duly made by Director Tainatongo, seconded by Director Weakley, the following resolution was unanimously passed:

Resolution No. 19-44

The Board hereby approves the minutes of the June 14, 2019 special meeting, subject to corrections.

4. CORRESPONDENCE

Executive Manager Ada had no Correspondence to report.

5. OLD BUSINESS

Executive Manager Ada announced that there was no Old Business to discuss.

6. NEW BUSINESS

A. Approval of Award for Insurance Broker Services - RFP No. RFP-005-FY19

The first item discussed was the approval of award for Insurance Broker Services. Airport Services Manager, Ms. Jean Arriola, provided background information to the Board on the referenced RFP including the scope of services, contract term, dates of advertisement of the RFP, proposal submission deadline, and the number of interested proposers. A total of ten (10) firms showed their interest by obtaining the RFP package. An evaluation committee was

established to evaluate the two (2) proposals that were submitted before the established deadline. The proposals were evaluated on a point system assigned for each criteria identified in the RFP package. As a result of the committee's evaluation, the selected firms were found to be responsible and responsive and the firms in order of their ranking are as follows:

1. Offeror A
2. Offeror B

The term of the contract is for a period of three (3) years with two (2) options to extend for a period of one (1) year each at GIAA's discretion, not to exceed a total contract period of five (5) years, subject to the availability of funding. Said contract will be funded under the Administrations Division's O&M Budget.

Management recommended that the Board approve the ranking results and the contract award to Offeror A for Insurance Broker Services, subject to negotiation of fair and reasonable fees to be submitted by the highest ranked Offeror at a time and in a format determined by GIAA. If GIAA is unable to negotiate a contract with the highest ranked Offeror, the Executive Manager or his designee, may enter into negotiations with the next most qualified Offeror, consistent with the Guam Procurement Law & Regulations.

Director Weakley inquired when the current contract for Insurance Broker expires. Ms. Arriola replied October 30, 2019.

Chairman Bamba inquired on the contract period. Ms. Jean Arriola replied that the term of the contract is for three (3) years with two (2) options to extend for a period of one (1) year each at GIAA's discretion.

After further discussion, on motion duly made by Director Alcorn, seconded by Director Weakley, the following resolution was unanimously approved:

Resolution No. 19-45

The Board hereby approves the ranking results as presented and the contract award to Offeror A for Insurance Broker Services - RFP No. RFP-005-FY19, subject to Management's negotiation of fair and reasonable fees and review by legal counsel.

Ms. Arriola informed the Board that Offeror A is AM Insurance.

- B.** Approval of Award for Architectural/Engineering Services for Design of Cargo Aprons and Fuel System Extension – RFP No. RFP-004-FY19

The next item discussed was the approval of award for A/E services for the design of the Cargo Aprons and Fuel System Extension. Ms. Arriola provided background information to the Board on the referenced RFP including the scope of services, contract term, dates of advertisement of

the RFP, proposal submission deadline, and the number of interested proposers. A total of twenty-two (22) firms showed their interest by obtaining the RFP package. An evaluation committee was established to evaluate the six (6) proposals that were submitted before the established deadline.

Upon review of the proposals submitted, it was discovered that Offerors A, D, and E included a signed Tax Certification with their respective proposal submissions, but failed to mark the appropriate boxes indicating whether or not they have any federal tax liability or felony convictions. Pursuant to the Procurement Regulations, the Executive Manager or his designee may conduct discussions with the Offerors to determine such Offeror's qualifications for further consideration. Executive Manager Ada found that Offeror A, D, and E's submission of a signed Tax Certification indicated their intent to comply with the RFP requirements and their failure to mark the appropriate box was an inadvertent oversight.

In addition, the RFP requires that Offerors must include with their offers a signed Acknowledgement of Receipt Form for all addenda issued. Offeror C did not include in its proposal submission a copy of its signed Acknowledgement of Receipt Form for Addendum A, although Offeror C previously submitted an acknowledgement of receipt for Addendum A at the time Addendum A was issued.

The proposals were evaluated on a point system assigned for each criteria identified in the RFP package. As a result of the committee's evaluation, the selected firms were found to be responsible and responsive and the firms in order of their ranking are as follows:

1. Offeror B
2. Offeror E
3. Offeror A
4. Offeror C
5. Offeror F
6. Offeror D

The term of the contract is for a period of five (5) years from the issuance of the Notice to Proceed, subject to the availability of funding. The referenced contract will be funded with GIAA CIF, and is a reimbursable expense should GIAA's application for the AIP grant be successful.

Management recommends that the Board allow Offeror's A, D, E to submit their completed Tax Certifications, and that the Board accept Offeror C's previous submission of a signed Acknowledgement of Receipt Form for Addendum A. Management further recommends that the Board approve the ranking results and the contract award to Proposer B for Architectural/Engineering Services for Design of Cargo Aprons and Fuel System Extension, subject to negotiations of fair and reasonable fees to be submitted by the highest ranked Offeror at a time and in format determined by GIAA. If GIAA is unable to negotiate a contract with the highest ranked Offeror, the Executive Manager or designee, may enter into

negotiations with the next most qualified Offeror, consistent with the Guam Procurement Law & Regulations.

Director Weakley inquired the Offerors who had not submitted all documents. Ms. Arriola replied that the Offerors are requested to provide the corrected documents because in the event that negotiations prove unsuccessful with the highest ranked Offeror, negotiations may continue with the next highest ranked Offeror and so forth.

As a new Board Member, Director Morato inquired about how much information a board member needs before taking action on a matter. Brief discussion followed, with Director Alcorn adding that the Board is provided with all of the documents and Management's recommendation to review, and that the Board may ask any questions. Executive Manager Ada explained that the Procurement Law has a self policing mechanism in the protest process. Executive Manager Ada assured the Board that the process was carried out properly and according to the Procurement Regulations.

After further discussion, on motion duly made by Director Tainatongo, seconded by Director Alcorn, the following resolution was unanimously approved:

Resolution No. 19-46

The Board hereby approves the ranking results and three (3) part recommendation as presented and the contract award to Offeror B for Architectural/Engineering Services for Design of Cargo Aprons and Fuel System Extension – RFP No. RFP-004-FY19, subject to Management's negotiation of fair and reasonable fees and review by legal counsel.

Ms. Arriola informed the Board that Offeror B is EMPSCO Engineering Consultants.

Executive Manager informed the Board of the importance of this project, stating that with this project the cargo services to Guam should increase.

Chairman Bamba inquired on the capabilities and response times from ARFF in the event of an emergency with regard to the upgrades to the fuel system and additional capacity. GIAA Consultant, Mr. Frank Santos, replied that all of the fuel tanks have their own fire suppression system and that GIAA's ARFF unit is capable of responding in three (3) minutes.

C. Approval of Procurement Solicitation Model for Food & Beverage (F&B) Concessions and Custodial Services and Ground Maintenance

Next on the agenda was Solicitation Models for Food Concessions, Custodial Services and Ground Maintenance. Executive Manager Ada informed the Board that Management is requesting for direction from the Board with regard to the solicitation process for the F&B Concession and Custodial and Ground Maintenance services. Executive Manager Ada gave brief background information on the three areas:

1. F&B Concessions: F&B concessions in the concourse consist of eleven (11) different vendors, and contracts, generating approximately \$6.8M.
2. Custodial Services: There are five areas that custodial services are provided and five (5) different contracts. Total cost annually is \$1.2M. Good contracts, however we do not have good quality assurance.
3. Ground Maintenance (Grass cutting): Five (5) Contractors. Total cost annually is \$400,000.00. Good contracts, however we do not have good quality assurance.

Director Alcorn inquired on the inclusion of small businesses in the F&B concession contract. Discussion followed with Executive Manager Ada noting that it could be one of the requirements in the master food concession contract.

Chairman Bamba expressed the importance of quality assurance and level of service. He suggested that Management put together a solicitation for F&B and come bring back to the Board for approval.

After further discussion, on motion duly made by Director Alcorn, seconded by Director Belanger, the following resolution was unanimously approved:

Resolution No. 19-48

The Board hereby approves proceeding with a Master Food and Beverage Concession Model, subject to board approval of the details recommended by Management, including a requirement for small business.

After further discussion, on motion duly made by Director Tainatongo, seconded by Director Weakley, the following resolution was unanimously approved:

Resolution No. 19-50

The Board hereby approves proceeding with the Alternate Bid Model for Custodial and Ground Maintenance services, subject to legal review.

D. Approval of Board Resolution No. 19-47: GIAA's Bank Signatories

The next agenda item was a Board resolution to revise GIAA's Bank Signatories. The revisions are the inclusion of Chairman Bamba and Vice Chairman Sobti.

After further discussion, on motion duly made by Director Alcorn, seconded by Director Weakley, the following resolution was unanimously approved:

Resolution No. 19-47

WHEREAS, the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM (“GIAA”) has several bank accounts and desires to designate the individuals authorized to execute checks, drafts, or other orders for and on behalf of GIAA.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby designates two of the following individuals together to execute checks, drafts, or other orders for and on behalf of GIAA:

1. Thomas C. Ada, Executive Manager;
2. John M. Quinata, Deputy Executive Manager;
3. Brian J. Bamba, Chairman of the Board;
4. Gurvinder Sobti, Vice Chairman of the Board;
5. Jean M. Arriola, Airport Services Manager;
6. John A. Rios, Comptroller; and
7. Antoniette L. Bautista, General Accounting Supervisor.

BE IT RESOLVED FURTHER, that one of the two signatories must include any one of the following: the Chairman, the Vice Chairman, the Executive Manager, the Deputy Executive Manager, or the Comptroller.

BE IT RESOLVED FURTHER, that the authority of the above-designated individuals to execute checks, drafts, or other orders for and on behalf of GIAA shall be limited only to authorized expenditures of GIAA and as is consistent with the execution of their respective duties, statutory or otherwise, as officers or directors of GIAA.

BE IT RESOLVED FURTHER, that the designation of the above-named individuals supersedes all prior designations by the Board of Directors of GIAA on file at all banking institutions at which GIAA maintains its accounts.

E. Approval of Board Resolution No. 19-49: Agreement for Legal Services

The next item discussed was the extension of the Agreement for Legal Services with Torres Law Group, conflicts counsel. Executive Manager Ada informed the Board that the one (1) year extension would be the fourth and final to extend.

After further discussion, on motion duly made by Director Tainatongo, seconded by Director Alcorn, the following resolution was unanimously approved:

Resolution No. 19-49

WHEREAS, an Agreement for Legal Services - Conflicts Counsel was entered into on August 1, 2015, by and between the ANTONIO B. WON PAT INTERNATIONAL AIRPORT AUTHORITY, GUAM (“GIAA”) and Torres Law Group (“Torres”) (the “Torres Agreement”); and

WHEREAS, the Torres Agreement provides for a term of one year commencing on August 1, 2015, with four (4) options to extend for a period of one (1) year each, not to exceed a total contract period of five (5) years with GIAA approval; and

WHEREAS, on June 9, 2016, by Resolution No. 16-38, the Board of Directors approved the extension of the Torres Agreement for an additional one year period (1st Option) commencing on August 1, 2016, and expiring on July 31, 2017, under the same terms and conditions as set forth in the Torres Agreement; and

WHEREAS, on July 27, 2017, by Resolution No. 17-41, the Board of Directors approved the extension of the Torres Agreement for an additional one year period (2nd Option) commencing on August 1, 2017, and expiring on July 31, 2018, under the same terms and conditions as set forth in the Torres Agreement; and

WHEREAS, on June 28, 2018, by Resolution No. 18-34, the Board of Directors approved the extension of the Torres Agreement for an additional one year period (3rd Option) commencing on August 1, 2018, and expiring on July 31, 2019, under the same terms and conditions as set forth in the Torres Agreement; and

WHEREAS, the Board of Directors has determined that GIAA continues to require the services of Torres and that it is in the best interests of GIAA to extend the term of the Torres Agreement for an additional one year period commencing on August 1, 2019, under the same terms and conditions as set forth in the Torres Agreement.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Directors of GIAA hereby extends the term of the Torres Agreement for an additional one year period commencing on August 1, 2019 and expiring on July 31, 2020, under the same terms and conditions as set forth in the Torres Agreement; and

7. REPORT OF THE EXECUTIVE MANAGER

Reference is made to the Executive Manager's Report included as part of the Board's packet, which was presented by Executive Manager Ada. The report included brief updates on Airport operations, CIPs and Regulatory updates. Executive Manager Ada elaborated on the International Arrivals Corridor project, reporting that the project is progressing well, delays have been minimized and cost impact of change orders are actively reviewed with weekly meetings. Completion date still at August 2020. Cost to date \$117M, although change orders will increase this cost by an additional \$5M-\$10M.

8. REPORT OF THE COMPTROLLER

Mr. John Rios reported on the revenues and expenses of the Authority as of **May 31, 2019**. Mr. Rios reported that year-to-date Total Signatory Revenues are below budgeted revenues by -

2.0%, year-to-date Total Concession Revenues and Passenger Facility Charges are below budget by **-9.7%** and **-3.9%**, respectively. Year-to-date Total Other Revenues, inclusive of non-signatory and non-airline revenues are below the budget estimate by **-5.8%**. Year-to-date Total Operating Revenues Actual of **\$50.5M** is **-4.9%** below the budget estimate of **\$53.1M**. Year-to-date Total Operating Expenses are below budget by **-9.6%**. Components of this line item include a **-12.6%** decrease in Personnel Service, a **-0.6%** decrease in Contractual Services, a **-65.33%** decrease in Materials & Supplies and a **-86.5%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories. The actual year-to-date Net Revenues from Operations of **\$20.3M** reflects an increase of **3.0%** over the year-to-date budgeted amount of **\$19.7M**. Mr. Rios reported that the year-to-date Debt Service Coverage is at **1.45** versus the requirement of **1.25**.

9. EXECUTIVE SESSION

The next item on the agenda was Executive Session.

Upon written recommendation of counsel, on motion duly made by Director Alcorn, seconded by Director Tainatongo, and unanimously approved, the Board recessed to convene into Executive Session at 5:03p.m.

The Board convened into Executive Session at 5:07 p.m. to discuss pending or threatened litigation to which GIAA is or may be a party. Attending Executive Session were Directors Bamba, Weakley, Alcorn, Belanger, Tainatongo and Morato, Executive Manager Ada, and Legal Counsels, Janalynn Damian, Eduardo Calvo and Genevieve Rapadas. Also present was the court reporter who will prepare a transcript of the Executive session.

Due to conflicts of interest, Chairman Bamba did not participate in discussion during Executive Session and exited the conference room at 5:10 p.m.

Chairman Bamba re-enters the conference room at 5:52 p.m.

Executive Session adjourned at 5:54 p.m., at which time the Board reconvened regular session at 5:58 p.m.

As a result of discussion during Executive Session, legal counsel announced that there was a matter for Board approval, and presented the matter to the Board.

After further discussion, on motion duly made by Director Tainatongo, seconded by Director Alcorn, the following resolution was unanimously approved:

Resolution No. 19-51

The Board hereby authorizes the Authority to issue payment to Calvo Fisher & Jacob LLP for the general matters legal fees incurred in April 2019 that exceed the monthly cap in the amount of

\$21,748.24 and the general matters legal fees incurred in May 2019 that exceed the monthly cap in the amount of \$27,896.60.

10. PUBLIC COMMENTS

There were no Public Comments.

Chairman Bamba at this time for the record announced his conflict of interest and recusal regarding any matter involving DFS.

11. ADJOURNMENT

Motion to adjourn duly made by Director Alcorn, seconded by Director Tainatongo; motion unanimously passed. The meeting was adjourned at 6:00p.m.

Dated this _____, day of _____, 2019.

Attest:

Brian J. Bamba
Chairman

Donald I. Weakley
Board Secretary

Prepared and Submitted By:

Amanda O'Brien-Rios
Corresponding Secretary

**ANTONIO B. WON PAT
INTERNATIONAL AIRPORT AUTHORITY, GUAM
BOARD OF DIRECTORS
EXECUTIVE SUMMARY**

**CURRENCY EXCHANGE CONCESSION SERVICES
(RE-SOLICITATION)
INVITATION FOR MULTI-STEP BID
MSB NO. GIAA-01A-FY19**

July 25, 2019

Purpose

Board action is requested to approve the bid award of the *Currency Exchange Concession Services* under the Invitation for Multi-Step Bid No. GIAA-01A-FY19.

Background

GIAA solicited for a concessionaire to exclusively manage and operate the currency exchange concession at the Main Passenger Terminal (at least one (1) location in the Main Terminal secured area and one (1) location in the Main Terminal non-secured area). The Invitation for Multi-Step bid was publicly announced through the local newspapers on June 7 & 14 and July 5, 2019. The successful concessionaire, shall have the exclusive right to offer currency exchange, travel insurance (if properly licensed), and other related services, including, but not limited to, the sale and purchase of foreign currency banknotes, drafts, prepaid debit cards, money transfers, travelers' checks, phone cards, and any other travel related products that are not precluded by other concessionaire agreements in the Terminal for a contract term of five (5) years. A minimum investment of Twenty-Five Thousand U.S. Dollars (\$25,000.00) per location where concessionaire provides currency exchange services is also required of the successful bidder.

The multi-step bid process consisted of two phases: Phase I and Phase II. Phase I consisted of the evaluation of bidders' technical proposal that demonstrate their technical qualifications based on the established criteria set forth in the MSB documents. Bidders who are deemed responsible and their technical proposals deemed responsive based on the evaluations are invited to participate in the second phase of the bid process, Phase II. In Phase II, price bids, in the form of a fixed percentage fee for the entire contract term and which shall not be less than five percent (5%) of the concessionaire's gross turnover to be paid on a monthly basis to GIAA, are solicited from those bidders whose technical proposals in Phase I have met the established criteria and have been determined to be "Acceptable" for Phase II.

Procurement Background

Six (6) firms/individuals purchased or downloaded the bid package and one (1) firm submitted a technical proposal prior to the technical proposal submission deadline of June 28, 2019 at 4 p.m. A committee was established for the purpose of evaluating the technical

qualifications of the technical proposal. Evaluation scores were collected and tabulated by the Procurement Office. As a result of the tabulation of scores, the following sole bidder's technical proposal was deemed "Acceptable" and the bidder was therefore invited to submit a price bid in accordance with Phase II of the MSB:

1. Sakura Exchange Guam, Inc.

The Phase II submission deadline was established on July 16, 2019 at 2:00 p.m. The sole price bid was opened publicly and in the presence of GIAA representatives. The bid price was read aloud by the Single Point of Contact and recorded by a member of the GIAA Procurement staff.

Legal Review

The bidder submitted an executed form contract contained in the MSB. Upon approval of award, the contract will be processed for legal review.

Financial Review

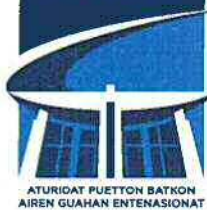
As stipulated on the bid package, the bidders are required to submit necessary documents as evidence of the bidder's competency and responsiveness under the Phase I process. The attached *Bid Abstract* reflects the complete inventory of the bidder's price bid for further reference.

The results of the price bid submittals (Phase II) are as follows:

Bidder/Firm's Name	% of Gross Turnover
Sakura Exchange Guam, Inc.	9 %


Recommendation


It is recommended that the GIAA Board of Directors award the *Currency Exchange Concession Services* contract to **Sakura Exchange Guam, Inc.** who has been determined to have met the standards of responsibility and responsiveness outlined in the Guam Procurement Law and Regulations for a contract term of five (5) years, subject to the submission of the required security deposit and current Guam Business License.



July 19, 2019

MEMORANDUM

TO: Thomas C. Ada 
Executive Manager

VIA: Jean M. Arriola 
Airport Services Manager

FROM: Management Analyst III
GIAA Procurement Section

**SUBJECT: Bid Evaluation and Recommendation – Invitation for Multi-Step Bid
Currency Exchange Concession Services (Re-Solicitation)
MSB No. GIAA-01A-FY19**

Procurement Background:

The above referenced Invitation for Multi-Step Bid (MSB) was publicly announced through the local newspapers on June 7 & 14 and July 5, 2019. This multi-step bid process consists of two phases: Phase I and Phase II. Phase I consists of the evaluation of the bidders' technical proposals demonstrating their technical qualifications based on the established criteria set forth in the MSB documents. Bidders who are deemed responsible and their technical proposals deemed responsive, based on the technical evaluations, are invited to participate in the second phase of the bid process, Phase II. In Phase II, price bids, in the form of a fixed percentage fee for the entire contract term and which shall not be less than five percent (5%) of the concessionaire's gross turnover to be paid on a monthly basis to GIAA, are solicited from those bidders whose technical proposals in Phase I have met the established criteria and have been determined to be "Acceptable" for Phase II. The technical proposal submission deadline (Phase I) was established on June 28, 2019 at 4:00 p.m.

Six (6) firms/individuals purchased or downloaded the bid package and one (1) firm submitted a technical proposal prior to the technical proposal submission deadline. A committee was established by the Executive Manager for the purpose of evaluating the technical qualifications of the sole technical proposal submitted. Evaluation scores were collected and tabulated by the GIAA Procurement Office. As a result of the technical proposal evaluation, the following sole bidder's technical proposal was deemed "Acceptable" and was therefore invited to submit a price bid under Phase II of the Invitation for Multi-Step Bid:

1. Sakura Exchange Guam, Inc.

In accordance with Section 8.13: Technical Discussions of Instructions to Bidders, a technical discussion interview was conducted with the sole bidder on July 5, 2019 at 9:00 a.m. for the purpose of facilitating an understanding of the Technical Proposal. The Phase II price bid submission deadline was established for July 16, 2019 at 2:00 p.m. The price bid was opened publicly and in the presence of GIAA representatives. The bid price was read aloud by the Single Point of Contact of the MSB and recorded by a member of the GIAA Procurement staff.

Bid Evaluation and Recommendation
Currency Exchange Concession Services (Re-Solicitation)
MSB No. GIAA-01A-FY19

Page 2 of 2

Bid Analysis and Evaluation:

As stipulated on the bid documents, bidders are required to submit necessary documentation as evidence of their responsibility and responsiveness under the Phase I process. The attached *Technical Proposal Responsiveness Evaluation* reflect the complete inventory of the sole bidder's submittal for your reference.

The results of the price bid submittals (Phase II) are as follows:

Bidder/Firm's Name	% of Gross Turnover
Sakura Exchange Guam, Inc.	9 %

Sakura Exchange Guam, Inc: The sole bidder complied with the all the required forms regarding the Phase I – Technical Proposal submittal as reflected in the attached *Technical Proposal Responsiveness Evaluation*. In accordance with MSB documents, a bid guaranty accompanied the bidder's technical proposal in the amount of \$5,000.00 (*reference* Check No. 0999596).

Under Phase II of the MSB, the bidder also submitted all forms required for their price bid submittal and were complete and in conformance with the Invitation for Multi-Step Bid as reflected in the attached *Bid Abstract*.

Recommendation:

Therefore, pursuant to Section 9.6 of *Instructions to Bidders*, the contract award will be awarded, if it is to be awarded, to the responsive and responsible bidder who submits the highest Percentage Fee bid, provided the Price Bid complies with all of GIAA's requirements. As the sole bidder, Sakura Exchange Guam, Inc.'s technical proposal was found to be responsive and the bidder was deemed to have met the standards of responsibility as outlined in the Guam Procurement Law & Regulations. Therefore, it is recommended to approve the contract award to **Sakura Exchange Guam, Inc.** for the *Currency Exchange Concession Services* agreement for a contract term of five (5) years, subject to the submission of the required security deposit and current Guam Business License.

Should you have any questions or concerns, I am available at your convenience.


Henry M. Cruz

APPROVED:


THOMAS C. ADA
Executive Manager
Attachment

cc: Admin / Procurement / Property Management Office




TECHNICAL PROPOSAL RESPONSIVENESS EVALUATION
MSB No. GIAA-01A-FY19
CURRENCY EXCHANGE CONCESSION SERVICES (RE-SOLICITATION)
PHASE I

REQUIRED FORMS:

BIDDER:	BIDDER'S QUALIFICATION STATEMENT	CERTIFICATE OF GOOD STANDING	BIDDER'S FINANCIAL STATEMENT	FRANCHISE	BID SECURITY	AFFIDAVIT RE OWNERSHIP & COMMISSIONS	AFFIDAVIT RE NON-COLLUSION	AFFIDAVIT RE NO GRATUITIES OR KICKBACKS	AFFIDAVIT RE CONTINGENT FEES	AFFIDAVIT RE ETHICAL STANDARDS	DECLARATION RE COMPLIANCE (W/ WAGE DETERMINATION ATTACHED)	TITLE IV SOLICITATION NOTICE	SPECIAL REMINDER TO PROSPECTIVE BIDDERS
<i>Sakura Exchange Guam, Inc.</i>	✓	✓	✓	<i>n/a</i>	✓	✓	✓	✓	✓	✓	✓	✓	✓
*NOTES					<i>Check No. 0999596</i>								

MSB Downloaded:	6
Technical Proposals Submitted:	1

INVITATION FOR MULTI-STEP BID NO. GIAA-01A-FY19 Bidder Name: CURRENCY EXCHANGE CONCESSION SERVICES (RE-SOLICITATION)		Antonio B. Won Pat International Airport Authority, Guam BID ABSTRACT - Phase II DETERMINATION FOR PROPOSER'S RESPONSIVENESS/RESPONSIBLENESS	Proposal Deadline: 16-Jul-19 Opening Time: 2:00 PM	Page 1 of 1 pages No. of Packages Issued: <u>1</u> No. of Bidders Received: <u>1</u>
------------------------------------------------------------------------------------------------------------------------------------------	-----------------------------------------------------------------------------------	----------------------------------------------------------------------------------------------------------------------------------------------------------------------------	---------------------------------------------------------------------------	--------------------------------------------------------------------------------------------

BIDDER'S NAME		PERCENTAGE FEE BID FORM	CONTRACT	SPECIAL REMINDER TO PROSPECTIVE BIDDERS	Time & Date of Submission	PROCUREMENT USE ONLY
1	<i>Sakura Exchange Guam, Inc.</i>	<i>9%</i>	✓	✓	<i>3:40 pm 7.12.19</i>	<input type="checkbox"/> MET ALL REQUIREMENTS DEEMED RESPONSIVE & RESPONSIBLE <input type="checkbox"/> DID NOT NOT MEET ALL REQUIREMENTS DEEMED NON-RESPONSIVE & NON-RESPONSIBLE; THEREFORE, PROPOSAL IS REJECTED
2						<input type="checkbox"/> MET ALL REQUIREMENTS DEEMED RESPONSIVE & RESPONSIBLE <input type="checkbox"/> DID NOT NOT MEET ALL REQUIREMENTS DEEMED NON-RESPONSIVE & NON-RESPONSIBLE; THEREFORE, PROPOSAL IS REJECTED
3						<input type="checkbox"/> MET ALL REQUIREMENTS DEEMED RESPONSIVE & RESPONSIBLE <input type="checkbox"/> DID NOT NOT MEET ALL REQUIREMENTS DEEMED NON-RESPONSIVE & NON-RESPONSIBLE; THEREFORE, PROPOSAL IS REJECTED
4						<input type="checkbox"/> MET ALL REQUIREMENTS DEEMED RESPONSIVE & RESPONSIBLE <input type="checkbox"/> DID NOT NOT MEET ALL REQUIREMENTS DEEMED NON-RESPONSIVE & NON-RESPONSIBLE; THEREFORE, PROPOSAL IS REJECTED
5						<input type="checkbox"/> MET ALL REQUIREMENTS DEEMED RESPONSIVE & RESPONSIBLE <input type="checkbox"/> DID NOT NOT MEET ALL REQUIREMENTS DEEMED NON-RESPONSIVE & NON-RESPONSIBLE; THEREFORE, PROPOSAL IS REJECTED
6						<input type="checkbox"/> MET ALL REQUIREMENTS DEEMED RESPONSIVE & RESPONSIBLE <input type="checkbox"/> DID NOT NOT MEET ALL REQUIREMENTS DEEMED NON-RESPONSIVE & NON-RESPONSIBLE; THEREFORE, PROPOSAL IS REJECTED
7						<input type="checkbox"/> MET ALL REQUIREMENTS DEEMED RESPONSIVE & RESPONSIBLE <input type="checkbox"/> DID NOT NOT MEET ALL REQUIREMENTS DEEMED NON-RESPONSIVE & NON-RESPONSIBLE; THEREFORE, PROPOSAL IS REJECTED
8						<input type="checkbox"/> MET ALL REQUIREMENTS DEEMED RESPONSIVE & RESPONSIBLE <input type="checkbox"/> DID NOT NOT MEET ALL REQUIREMENTS DEEMED NON-RESPONSIVE & NON-RESPONSIBLE; THEREFORE, PROPOSAL IS REJECTED
9						<input type="checkbox"/> MET ALL REQUIREMENTS DEEMED RESPONSIVE & RESPONSIBLE <input type="checkbox"/> DID NOT NOT MEET ALL REQUIREMENTS DEEMED NON-RESPONSIVE & NON-RESPONSIBLE; THEREFORE, PROPOSAL IS REJECTED
10						<input type="checkbox"/> MET ALL REQUIREMENTS DEEMED RESPONSIVE & RESPONSIBLE <input type="checkbox"/> DID NOT NOT MEET ALL REQUIREMENTS DEEMED NON-RESPONSIVE & NON-RESPONSIBLE; THEREFORE, PROPOSAL IS REJECTED

I hereby certify that all bids received in response to this invitation were opened under my personal supervision, and that the names of all bidders have been entered hereon.

[Handwritten Signature]

SIGNATURE
Henry M, Cruz, Management Analyst III, GIAA Procurement Office

TABULATED BY:

[Handwritten Signature]

SIGNATURE

AFFIDAVIT DISCLOSING OWNERSHIP and COMMISSIONS

CITY OF Tamuning)
) ss.
Guam)

A. I, the undersigned, being first duly sworn, depose and say that I am an authorized representative of the offeror and that *[please check only one]*:

The offeror is an individual or sole proprietor and owns the entire (100%) interest in the offering business.

The offeror is a corporation, partnership, joint venture, or association known as Sakura Exchange Guam, Inc. *[please state name of offeror company]*, and the persons, companies, partners, or joint venturers who have held more than 10% of the shares or interest in the offering business during the 365 days immediately preceding the submission date of the proposal are as follows *[if none, please so state]*:

<u>Name</u>	<u>Address</u>	<u>% of Interest</u>
<u>RSK Co., Ltd.</u>	<u>26-9 Udagawacho, Shibuya-Ku Tokyo-To, 150-0042, Japan</u>	<u>100%</u>
_____	_____	_____
_____	_____	_____

B. Further, I say that the persons who have received or are entitled to receive a commission, gratuity or other compensation for procuring or assisting in obtaining business related to the bid or proposal for which this affidavit is submitted are as follows *[if none, please so state]*:

<u>Name</u>	<u>Address</u>	<u>Compensation</u>
<u>None</u>	_____	_____
_____	_____	_____
_____	_____	_____

C. If the ownership of the offering business should change between the time this affidavit is made and the time an award is made or a contract is entered into, then I promise personally to update the disclosure required by 5 GCA §5233 by delivering another affidavit to the government.

YASUO IRITA

Signature of one of the following: Yasuo Irita
Offeror, if the bidder is an individual;
Partner, if the offeror is a partnership;
Officer, if the offeror is a corporation.

Subscribed and sworn to before me this day
of June 27, 2009.

[Signature]
NOTARY PUBLIC
My commission expires May 9, 2020.

YAN MANALAC
NOTARY PUBLIC
and for Guam, U.S.A.
My Commission Expires: MAY 09, 2020
1111 E. Odo Memorial Parkway Suite 100 Tamuning, GU 96910



**THIS AFFIDAVIT MUST BE COMPLETED AND
RETURNED IN THE TECHNICAL PROPOSAL ENVELOPE**

**ANTONIO B. WON PAT
INTERNATIONAL AIRPORT AUTHORITY, GUAM
BOARD OF DIRECTORS
EXECUTIVE SUMMARY**

**GIAA TERMINAL AIRCRAFT APRON AND TAXIWAY REHABILITATION -
CONSTRUCTION**

SOLE SOURCE PROCUREMENT

July 25, 2019

Purpose

Board action is requested to approve the sole source award of the *GIAA Terminal Aircraft Apron and Taxiway Rehabilitation – Construction* contract.

Background

On April 18, 2019, GIAA issued a solicitation for a construction services for the GIAA Terminal Aircraft Apron and Taxiway Rehabilitation (the “Project”) under Invitation For Bid (“IFB”) No. GIAA-C01-FY19. This project is identified in GIAA’s Airport Capital Improvement Program (“ACIP”) with the Federal Aviation Administration (FAA). GIAA procured an A/E firm to prepare the drawings, plans and specifications for the Project, which is funded by a FAA grant. The IFB for construction services for the GIAA Terminal Aircraft Apron and Taxiway Rehabilitation was publicly announced through the local newspapers on April 18 & 22 and May 6 & 14, 2019.

Twenty (20) firms/individuals purchased bid packages and one (1) firm submitted a bid before the bid submission deadline.

The submitted single bid is as follows:

BIDDER’S NAME	AMOUNT
Sumitomo Mitsui Construction Co., Ltd.	\$46,430,754 (base bid)

The project is funded by a phased grant from the Federal Aviation Administration (“FAA”) grant. The government estimate this project is \$9,220,000 (base bid only at 13 VMA). FAA’s airfield pavement indices require a minimum value for Voids in Mineral Aggregates (VMA) of 15, which can only be sourced off-island. Sumitomo Mitsui Construction Co., Ltd.’s (“Sumitomo”) base bid was based on a VMA of 15. GIAA is requesting for a modification of standards from the FAA to allow for a minimum value for VMA of 13, which would allow for use of locally-sourced aggregate, substantially reducing the cost for the aggregate.

Executive Summary
GIAA Terminal Aircraft Apron and Taxiway Rehabilitation
Sole Source Procurement

Page 2 of 4

Pursuant to 2GAR Div 4 Chapter 3 § 3115(d)(2) of the Procurement Regulations, an IFB may be cancelled and all bids rejected after bid opening when doing so is in the best interest of the territory for reasons including, but not limited to:

- (i) the supplies, services, or construction being procured are no longer required;
- (ii) ambiguous or otherwise inadequate specifications were part of the solicitation;
- (iii) the solicitation did not provide for consideration of all factors or significance to the territory;
- (iv) prices exceed available funds and it would not be appropriate to adjust quantities to come within available funds;**
- (v) all otherwise acceptable bids or proposals received are at clearly unreasonable prices; or
- (vi) there is reason to believe that the bids or proposals may not have been independently arrived at in open competition, may have been collusive, and may have been submitted in bad faith.

The single bid received exceeds the anticipated phased grant funding from the FAA. Accordingly, a determination is made to cancel this IFB and reject all bids. In light of the single bidder, the continued need for the services, and the limited time available to obtain discretionary grant funding from the FAA, GIAA will proceed with sole source procurement with the sole bidder. The FAA ADO has been advised of this action.

Procurement Background

In view of the above, it is determined that sole source procurement is authorized pursuant to Sections 3102 and 3112 of the Guam Procurement Regulations as reflected in the attached *Written Determination Regarding the Use of Sole Source Procurement* for the Project.

The following determinations are made pursuant to Sections 3102(c)(1)(C) and 3112(b) of the Procurement Regulations:

1. The services to be acquired are construction services for the rehabilitation of GIAA's Terminal Aircraft Apron and Taxiway in accordance with applicable FAA airfield pavement indices. The level of rehabilitation or reconstruction for GIAA's apron and taxiway is based on pavement condition indices adopted by the FAA to accommodate design, aircraft weight, enhance safety through minimal pavement deficiencies and prolong useful life. To comply with FAA standards, the pavement specifications for the apron and taxiway require a minimum value for VMA of 15, which cannot be sourced locally. GIAA is requesting for a modification of standards from the FAA to allow for a minimum value for VMA of 13, which would allow for use of locally-sourced aggregate. Sumitomo's subcontractor, Hawaiian Rock Products, owns the island's only asphalt pavement plant that can provide aggregate with a minimum value for VMA of 13. Because of the nature of the specifications for the pavement needed for the Project and the single local source available, GIAA does not believe that reissuance of a second IFB will result in additional bidders.

Executive Summary
GIAA Terminal Aircraft Apron and Taxiway Rehabilitation
Sole Source Procurement

Page 3 of 4

2. Pursuant to § 3102(c)(1)(C) of the Procurement Regulations, if there is only one bidder and the Head of the Purchasing Agency determines in writing that the need for the supply or service continues, but that the price of the one bid is not fair and reasonable and there is no time for re-solicitation or re-solicitation would likely be futile, the procurement may then be conducted under § 3112 (Sole Source Procurement).

a. There was only one bidder. GIAA initially procured the construction services for the Project through a competitive Invitation for Bid. Twenty (20) firms/individuals picked up the IFB package, however, GIAA received only one bid in response from Sumitomo.

b. Need continues. GIAA's Terminal Aircraft Apron and Taxiway are in need of rehabilitation. Based on the applicable FAA indices for airfield pavement, GIAA's taxiway and apron are in need of various levels of rehabilitation and reconstruction to satisfy FAA requirements.

c. The bid price exceeds available funding. Sumitomo's price bid exceeded the anticipated phased grant funding and cannot be determined to be fair and reasonable.

d. Inadequate time for re-solicitation. In order to secure discretionary grant funding this fiscal year for this Project, there is inadequate time for a re-solicitation as GIAA must award the construction services by July 2019 or risk deferring the project to next fiscal year. Certain areas of the apron and taxiway are in urgent need of rehabilitation or reconstruction. In addition, delay of this Project to next fiscal year impacts scheduling of other FAA funded projects by delaying those projects as well.

In view of the above, it is determined that sole source procurement is authorized pursuant to Sections 3102 and 3112 of the Guam Procurement Regulations.

Financial

Pursuant to § 3112(c) of the Procurement Regulations, GIAA conducted negotiations on July 16, 2019 at 9 a.m. with Sumitomo to confirm an understanding of the scope of work to be conducted under the pending contract, delivery, terms, and price, referencing their bid under IFB No. GIAA-C01-FY19. Due to the discussions that occurred at this negotiations meeting (July 16, 2019) Sumitomo submitted a pricing proposal on July 23, 2019, which GIAA has determined is fair and reasonable in accordance with the scope of work, with the following proposed pricing schedule, subject to availability of funding:

Executive Summary
GIAA Terminal Aircraft Apron and Taxiway Rehabilitation
Sole Source Procurement

Page 4 of 4

Phase 1	(Area 1, Stage 3a to 3g)	\$3,510,233.10
	(Area 3, Stage 5a to 5d)	\$462,245.10
	(Area 4, Stage 4a, 4a.1, 4b & 4b.1)	\$4,360,271.26
<i>Phase 1 Sub Total</i>		\$8,332,749.46

Legal Review

Upon approval of award, the contract will be processed through the issuance of a contract & subject to legal review.

Recommendation

It is recommended that the GIAA Board of Directors award the *GIAA Terminal Aircraft Apron and Taxiway Rehabilitation – Construction* contract to **Sumitomo Mitsui Construction Co., Ltd.** for the amount of \$8,332,749.46 subject to the submission of both local and federal required documentation regarding award of the contract. The award is also subject to the execution of a FAA grant offer to fund this project. we expect the grant offer shortly. Time of completion for Phase I is 365 calendar days.



TO: Procurement File

FROM: Executive Manager

DATE: July 5, 2019

NAME OF
PROCUREMENT: GIAA Terminal Aircraft Apron and Taxiway Rehabilitation –
Construction
IFB No. GIAA-C01-FY19
Project No. GIAA-FY16-08-3
AIP No. 3-66-0001-XXX

RE: **WRITTEN DETERMINATION REGARDING USE OF SOLE SOURCE
PROCUREMENT**

Pursuant to the Guam Procurement Law and Regulations, the following determinations are made by the Executive Manager with regard to a sole source procurement of construction services for the rehabilitation of GIAA's Terminal Aircraft Apron and Taxiway (the "Project").

Background

This Project is identified in GIAA's Airport Capital Improvement Program (ACIP) with the Federal Aviation Administration ("FAA"). GIAA procured an A/E firm to prepare the drawings, plans and specifications for the Project, which is funded by a FAA grant. Currently, GIAA is completing procurement of a construction management firm ("CM") to assist GIAA throughout all phases of construction. It is anticipated that the CM contract will be awarded in July 2019.

On April 18, 2019, GIAA issued an Invitation for Bid, IFB No. GIAA-C01-FY19 for construction services for the Project (the "IFB"). One bidder responded with a bid price exceeding the anticipated phased grant funding. Pursuant to § 3102(c)(1)(C) of the Procurement Regulations, GIAA intends to cancel the IFB and proceed with procurement of the construction services for the Project via sole source from the single bidder who responded to the IFB, Sumitomo Mitsui Construction Co., Ltd. ("Sumitomo").

Determinations

The following determinations are made pursuant to Sections 3102(c)(1)(C) and 3112(b) of the Procurement Regulations:

1. The services to be acquired are construction services for the rehabilitation of GIAA's Terminal Aircraft Apron and Taxiway in accordance with applicable FAA airfield pavement indices. The level of rehabilitation or reconstruction for GIAA's apron and taxiway is based on pavement condition indices adopted by the FAA to accommodate design, aircraft weight, enhance safety through minimal pavement deficiencies and prolong useful life. To comply with FAA standards, the pavement specifications for the apron and taxiway require a minimum value for VMA of 15, which cannot be sourced locally. GIAA is requesting for a modification of standards from the FAA to allow for a minimum value for VMA of 13, which would allow for use of locally-sourced aggregate. Sumitomo's subcontractor, Hawaiian Rock Products, owns the island's only asphalt pavement plant that can provide aggregate with a minimum value for VMA of 13. Because of the nature of the specifications for the pavement needed for the Project and the single local source available, GIAA does not believe that reissuance of a second IFB will result in additional bidders.

2. Pursuant to § 3102(c)(1)(C) of the Procurement Regulations, if there is only one bidder and the Head of the Purchasing Agency determines in writing that the need for the supply or service continues, but that the price of the one bid is not fair and reasonable and there is no time for re-solicitation or re-solicitation would likely be futile, the procurement may then be conducted under § 3112 (Sole Source Procurement).

a. There was only one bidder. GIAA initially procured the construction services for the Project through a competitive Invitation for Bid. Twenty (20) firms/individuals picked up the IFB package, however, GIAA received only one bid in response from Sumitomo.

b. Need continues. GIAA's Terminal Aircraft Apron and Taxiway are in need of rehabilitation. Based on the applicable FAA indices for airfield pavement, GIAA's taxiway and apron are in need of various levels of rehabilitation and reconstruction to satisfy FAA requirements.

c. The bid price exceeds available funding. Sumitomo's price bid exceeded the anticipated phased grant funding and cannot be determined to be fair and reasonable.

d. Inadequate time for re-solicitation. In order to secure discretionary grant funding this fiscal year for this Project, there is inadequate time for a re-solicitation as GIAA must award the construction services by July 2019 or risk deferring the project to next fiscal year. Certain areas of the apron and taxiway are in urgent need of rehabilitation or reconstruction. In addition, delay of this Project to next fiscal year impacts scheduling of other FAA funded projects by delaying those projects as well.

In view of the above, it is determined that sole source procurement is authorized pursuant to Sections 3102 and 3112 of the Guam Procurement Regulations.

Dated: 7/5/19

By: Thomas C. Ada
Thomas C. Ada
Executive Manager



FY 2019 TRAVEL REPORT
BOARD RATIFICATION - October - December

TA NO.	NAME	COST	TRAVEL DATES	PURPOSE	DESTINATION
19-10-03	Martinez, Pedro Roy	\$5,974.08	10/08/2018 - 10/13/2018	Traveller will be attending the ACI Asia-Pacific Small & Emerging Airports Seminar 2018 and attend the ACI Asia-Pacific Regional Board Meeting	Langkawi, Malaysia
19-10-04	Rios, John Albert	\$5,974.08	10/10/2018 - 10/12/2018	Traveller will be attending the ACI Asia-Pacific Small & Emerging Airports Seminar 2018	Langkawi, Malaysia
19-11-08	Duenas, Ricardo C.	\$4,213.20	11/11/2018 - 11/14/2018	Traveller will be attending meetings and Ninth Circuit Court Hearing - Crawford vs. A.B. Won Pat Int'l Airport	San Francisco, California
19-11-21	Rios, John Albert	\$7,552.42	11/24/2018 - 11/28/2018 11/29/2018 - 11/30/2018	Traveller will be attending the Government of Guam Bond Financing meetings	New York, NY San Francisco, California
19-11-22	Martinez, Pedro Roy	\$5,336.17	11/27/2018 - 11/30/2018	Traveller will be attending meetings with S&P	San Francisco, California

FY 2019 TRAVEL REPORT
BOARD RATIFICATION - April - June

TA NO.	NAME	COST	TRAVEL DATES	PURPOSE	DESTINATION
19-04-72	Sobti, Gurvinder Singh	\$3,581.35	04/14/2019 - 04/18/2019	Traveller attended meetings with Barclays to discuss the financial planning, forcast, rating presentation and disclosure documentation for GIAA.	San Francisco, California
19-04-73	Rios, John Albert	\$3,581.35	04/14/2019 - 04/18/2019	Traveller attended meetings with Barclays to discuss the financial planning, forcast, rating presentation and disclosure documentation for GIAA.	San Francisco, California
19-05-51	Ada, Thomas C.	\$2,495.39	05/13/2019 - 05/17/2019	Traveller attended the 2019 Aerodrome Certification Workshop	Koror, Palau
19-05-56	Weakley, Donald I.	\$2,495.39	05/13/2019 - 05/17/2019	Traveller attended at the 2019 Aerodrome Certification Workshop	Koror, Palau
19-06-68	Ada, Thomas C.	\$3,338.59	06/02/2019 - 06/07/2019	Traveller attended the FAA Senior Official meeting on June 3, 2019 & the Tenth Western-Pacific Airports Conference	Torrance, California
19-06-78	Belanger, Zenon E.	\$3,550.41	06/02/2019 - 06/07/2019	Traveller attended the FAA Senior Official meeting on June 3, 2019 & the Tenth Western-Pacific Airports Conference	Torrance, California
19-06-79	Quinata, John M.	\$7,125.62	06/15/2019 - 06/20/2019	Traveller attended the 91st Annual AAAE Conference	Boston, Massachusetts

FEDERAL ISSUES

- 1. Teleconference with FAA regarding SpacePort.**
 - a. Weekly teleconference held to track progress of GIAA's application for license to operate as a Space Port.
 - b. Pre-application process progressing smoothly; submittal of formal application anticipated by end of year.
 - c. Operations expected to commence in 3rd quarter of 2020.

- 2. Tiyan Parkway – Next Step Forward.**
 - a. Discussions with DPW and Gov Ofc continuing. Next meeting scheduled for August 1st, 2019.
 - b. GIAA has initiated land appraisal of property to be acquired by GovGuam eminent domain procedures. Appraisal will give more precise info on how much GovGuam will need to expend for acquisition of the right-of-way.
 - c. Board approval will eventually be required for acquisition of remnant properties.

- 3. Federal Regulations re. use of revenue from recent Aviation Fuel Tax increase.**
 - a. Federal regulations require new tax revenue be expended on airport related projects or operations.
 - b. Currently deposited into General Fund and used for maintenance of secondary roads.
 - c. Feds (FAA & DOT) have sent letter putting GovGuam on notice re compliance issues and ramifications.
 - d. Collaboration with Governor's Office for drafting of appropriate response. Board involvement would be appropriate.

STATUS OF CIPS IN PROGRESS AND PLANNED

- 1. Status Meetings re Capital Improvement Projects (CIPs)**
 - a. 3rd Floor (International Arrivals Corridor)**
 - i. Design & CM Service Contracts \$19.1M
 - ii. Original (Construction) Contract Amt: \$96.9M
 - iii. Approved (Const.) Change Orders: \$8.6M
 - iv. Subtotal To Date \$124.6M
 - v. Contract Completion Date: Sept 2019
 - vi. % Completion: 57%
 - vii. Elapsed contract time: 88%
 - viii. Revised Completion Date: July 2020

- ix. Is project cost expected to increase? Yes.
(To date, project cost has increased 12%. Additional increases expected based on PCOs received and anticipated extension of CM & PCAS contracts)
 - x. Weekly meetings held for updates on project status and to resolve backlog of Proposed Change Orders (PCOs)
- b. ARFF Fire Station:**
- i. Original Contract (Design/Construction/CM) Amt: \$22.1M
 - ii. Contract Completion Date: 15months from receipt of Bldg Permit
 - iii. Elapsed Contract Time: *Construction has not begun due to delays in completion of design; project start about 9-months delayed from original start date.*
 - iv. Is project cost expected to increase? Yes. *Anticipating an increase of about \$3.1M primarily due to redesign of building foundation.*
 - v. Weekly meetings held to obtain updates on project status.
- 2. Bill 140-35 (Bond Refunding).**
- a. Public Hearing held on July 9, 2019. Expect bill to be placed on Legislative agenda for August session.
 - b. If Bill 140-35 is signed into law, GIAA Management will immediately be asking Board for Resolution authorizing restructuring of debt in order to obtain approximately \$15M of cash infusion for local match of \$100M in FAA grants that GIAA will compete for, and to undertake critical CIPS amounting to

AIR & GROUND TRANSPORTATION

1. GROUND TRANSPORTATION SERVICES - TAXI ISSUES.

- a. "Customer Right to Choose" policy to be implemented. (Choice pertaining to language capability of driver and size of vehicle; cannot choose by company or personality)
- b. Badging of Cab Drivers, and registration of vehicle.

2. AIRLINE ISSUES

a. UNITED AIRLINES

- i. Will increase service frequency to Nagoya from 4x weekly to Daily, adding 500 seats weekly effective October 28, 2019. Anticipated revenue increase of \$25K to \$30K monthly.
- ii. Suspending direct service to HKG on October 27.

b. CHINA AIRLINES

- i. Will operate 4 charters from Kansai August 11-15,
- ii. Anticipated revenue of \$8.5K to \$10.6K for these four charters,

- c. **AIR BUSAN**
 - i. New Section NRT/GUM to operate 20July– 16Sept, 2019 (54 round trip pax flights)
 - ii. A321 equipment with 195 seats
 - iii. Anticipated revenue increase of \$147K to \$171K .
 - d. **CEBU PACIFIC**
 - i. Corporate decision to suspend their 3x weekly MNL/GUM services in December.
- 3. Meetings w/ GVB & Membership on GVB Airline Incentive Committee**
- a. Bi-monthly meetings continue w/ GVB President to discuss mutual support of efforts to bring more tourists to Guam,
 - b. Membership on newly formed GVB Committee to recruit additional airline service to Guam.
- 4. FAA Facility Inspections – Outer Islands.** Three (3) GIAA personnel will participate in the annual FAA FAR Part 139 inspections and emergency exercises of four (4) outer island airports from Aug 7-23, 2019. The airports include Chuuk, Kosrae, Pohnpei, and Majuro. Participation comes at the request of FAA.

PFAS AND LITIGATION ISSUES

- 1. Meetings re. AFFF/PFAS (fire suppressant chemical used on fuel fires)**
- Meetings held with NavFac representatives, GEPA, Legislature, and ARFF to provide information on use of the chemical by GIAA/ARFF.
- a. Meetings w/ NavFac and EPA began June 18, 2019 pertaining to determination of fair share of cleanup costs. (*Note: Navy has been using AFFF since the '50s until the turnover of NAS in the late 1990s.*) Follow up teleconference to take place on August 21, 2019 to further discuss.
 - b. Public hearing July 1st at Legislature to authorize AG to join in lawsuit against AFFF manufacturer.
 - c. Meeting with GEPA and GWA re. understanding AFFF impact on GIAA water system.
 - d. Meeting with GEPA re investigation of media report of GIAA (ARFF) “dumping” into storm drain. (NOTE: AFFF concentrate was not being dumped; it was water stored in the container that was being dumped into a drain intended only as a storm drain.)
 - e. Follow up Legislative oversight hearing on July 25th, 0900 w/ Committee on Environment (Sen Sabina Perez)
- 2. GIAA Actions Taken After News Report “AFFF Dumping”**
- a. ARFF Personnel informed about AFFF/PFAS and recent findings from water sampling to raise awareness.
 - b. storm drain of interest was properly stenciled “No Dumping”.
 - c. Measures being taken to off-load (into 55gal recovery drums) AFFF that are still in tanks of three unserviceable fire trucks. Product will be eventually shipped off island for disposal.

- d. Classroom training provided to GIAA employees and tenants re “Spill Prevention and Control Countermeasures (SPCC)” and “Stormwater Pollution and Prevention Plan (SWPPP)”.

3. Litigations.

- a. GIAA (Lotte) vs DFS Procurement Lawsuit.
- b. Appeal of GIAA vs DFS Arbitration Order.



ATURIDAT PUETTON BATKON
AIREN GUAMAN ENTENASIONAT

July 23, 2019

MEMORANDUM

To: Mr. Brian Bamba
Chairman
GIAA Board of Directors

From: John A. Rios
Comptroller

Subject: Operating Results – Revenues and Expenses as of June 30, 2019

Attached herewith is GIAA's Operating Results Report for the month ending June 30, 2019. This report summarizes the Budgeted versus Actual Revenues and Expenses for the month and year-to-date results ended June 30, 2019.

The key operating results for 9 month(s) of FY2019 ending June 30, 2019 – (in \$000's) are

CATEGORY	Actual FY 19 Current Month	YEAR-TO-DATE			FORECAST FOR FULL YEAR- FY19	
		Budget FY 19 Y-T-D	Actual FY 19 Y-T-D	% Variance Budget vs. Actual	Actual Y-T-D FY 19 Budget	% Variance Budget vs. Estimate for Full Year
				Y-T-D Current Month		
Total Signatory Revenues	\$ 2,679.4	\$ 25,450.3	\$ 25,028.4	-1.7%	\$ 33,195.7	-1.3%
Total Concession Revenues	\$ 1,412.5	\$ 14,476.8	\$ 13,064.7	-9.8%	\$ 17,969.2	-7.3%
Total PFC's	\$ 635.9	\$ 5,554.8	\$ 5,434.6	-2.2%	\$ 7,196.5	-1.6%
Total Other Revenues	\$ 1,313.9	\$ 14,140.7	\$ 13,054.1	-7.7%	\$ 17,791.0	-5.8%
Total Operating Revenues	\$ 6,041.7	\$ 59,622.6	\$ 56,581.7	-5.1%	\$ 76,152.4	-3.8%
Total Operating Expenses	\$ 3,257.4	\$ 37,476.1	\$ 33,765.8	-9.9%	\$ 45,024.9	-7.6%
Net Revenues from Operations	\$ 2,784.3	\$ 22,146.5	\$ 22,816.0	3.0%	\$ 31,127.5	2.2%
Non-Operating Expenses	\$ 51.7	\$ 790.0	\$ 963.1	21.9%	\$ 963.1	21.9%
Other Available Moneys/other sources of funds	\$ 530.0	\$ 5,070.1	\$ 5,026.7	-0.9%	\$ 6,716.7	-0.1%
Net Debt Service Coverage	1.54	1.43	1.45	1.9%	1.49	1.3%

Year-to-date Total Signatory Revenues for the month ending June 30, 2019 are below Budgeted revenues by **-1.7%**. Signatory revenue estimates are based on projections submitted by Signatory airlines and adopted in the annual budget.

Year-to-date Total Concession Revenues are **-9.8%** below budget while Passenger Facility Charges are below the budget estimate by **-2.2%**.

Year-to-date Total Other Revenues, inclusive of non-signatory and non-airlines revenues, are below the budget estimate by **-7.7%**.

Year-to-date Total Operating Revenues actual of **\$56.5M** is **-5.1%** below the budget estimate of **\$59.6M**.

Year-to-date Total Operating Expenses are below budget by **-9.9%**. Components of this line item include a **-7.6%** decrease in Personnel Service, a **-5.9%** decrease in Contractual Services, a **-65.8%** decrease in Materials & Supplies and a **-72.2%** decrease in Equipment/Furnishings from budgeted amounts for these respective categories.

The actual year-to-date Net Revenues from Operations of **\$22.8M** represents a **3.0%** increase over the year-to-date budgeted amount of **\$22.1M**.

Finally, our year-to-date results for Debt Service Coverage is at **1.45** versus the requirement of **1.25**.

Should you have any questions, please contact me at your convenience.

Attachments

Cc: Board of Directors
Executive Manager
Deputy Executive Manager
Airport Services Manager
Airport Terminal Manager

GUAM INTERNATIONAL AIRPORT AUTHORITY
KEY OPERATING RESULTS (\$000's)
as of June 30, 2019

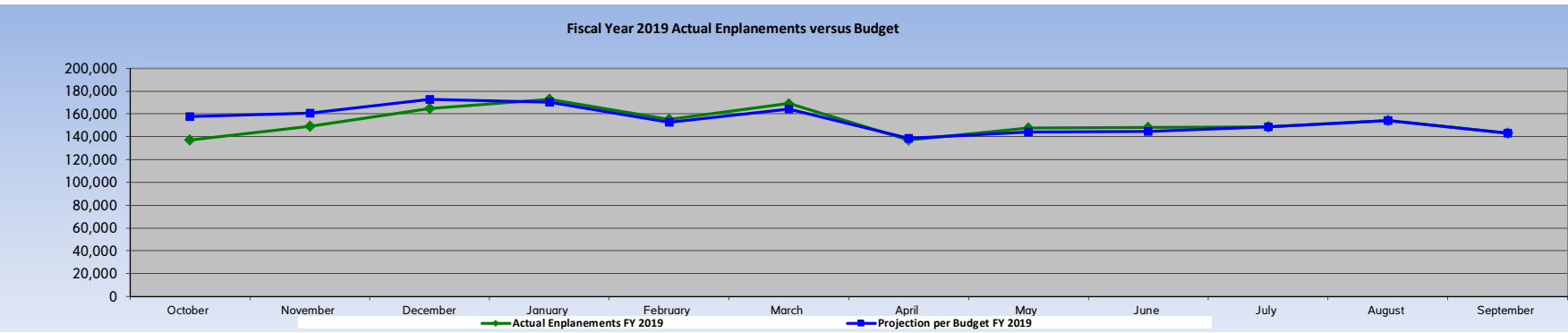
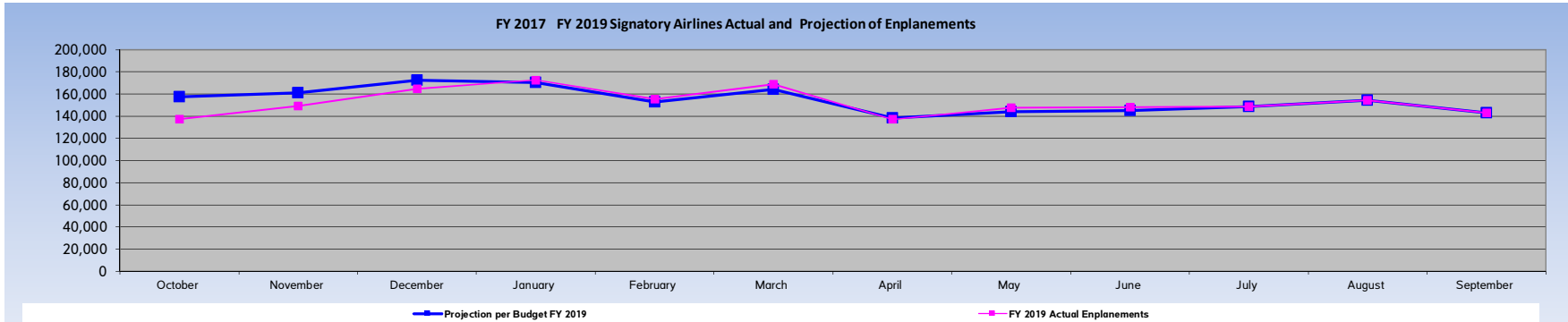
	CURRENT MONTH				Budget Full Year	YEAR TO DATE				FULL YEAR FORECAST	
	Actual FY2018	Budget FY2019	Actual FY2019	%Var Bud Vs Act'l		Actual FY2018	Budget FY2019	Actual FY2019	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
I. Signatory Airline Rents & Fees											
Terminal Bldg Rentals	315.5	343.3	347.4	1.2%	4,140.8	2,879.1	3,107.5	3,193.2	2.8%	4,226.6	2.1%
Departure Fees	534.2	652.0	673.0	3.2%	8,333.2	4,882.5	6,326.5	6,107.8	-3.5%	8,114.6	-2.6%
Arrival Fees	524.9	639.9	673.3	5.2%	8,273.8	4,757.3	6,258.4	6,188.7	-1.1%	8,204.0	-0.8%
Immigration Inspection Fees	167.6	221.3	232.7	5.2%	2,860.4	1,608.3	2,175.9	2,177.1	0.1%	2,861.6	0.0%
Loading Bridge Use Fees	546.1	454.0	431.8	-4.9%	5,661.6	5,023.3	4,265.0	4,168.4	-2.3%	5,564.9	-1.7%
Apron Use Fees	107.3	100.1	96.6	-3.5%	1,347.0	1,093.5	1,027.7	963.1	-6.3%	1,282.4	-4.8%
Landing Fees	251.5	222.9	224.6	0.7%	3,000.8	2,519.5	2,289.4	2,230.2	-2.6%	2,941.6	-2.0%
Total Signatory Revenue	2,447.1	2,633.5	2,679.4	1.7%	33,617.6	22,763.4	25,450.3	25,028.4	-1.7%	33,195.7	-1.3%
Enplaned Signatory Pax	146,720	144,896	148,080	2.2%	1,851,871	1,320,637	1,405,921	1,380,935	-1.8%	1,826,885	-1.3%
Cost per Enplaned Pax	\$16.68	\$18.18	\$18.09	-0.4%	\$18.15	\$17.24	\$18.10	\$18.12	0.1%	\$18.17	0.1%
Revenues from Sources other than Signatory Airlines Rents & Fees											
Concession Revenues											
Gen Mdse (DFS)	1,090.9	1,239.4	1,090.9	-12.0%	14,872.3	11,540.7	11,154.2	9,819.3	-12.0%	13,537.4	-9.0%
In-flight Catering	70.7	68.5	64.1	-6.5%	837.9	625.5	623.3	670.4	7.6%	885.1	5.6%
Food & Beverage	86.4	89.5	92.4	3.3%	1,062.4	760.0	783.7	780.2	-0.4%	1,059.0	-0.3%
Rental Cars	126.9	135.1	127.4	-5.7%	1,673.7	1,103.6	1,221.0	1,234.0	1.1%	1,686.7	0.8%
Other Concession Rev	67.7	76.0	37.7	-50.4%	935.0	644.5	694.6	560.7	-19.3%	801.1	-14.3%
Total Concession Revenues	1,442.6	1,608.5	1,412.5	-12.2%	19,381.4	14,674.2	14,476.8	13,064.7	-9.8%	17,969.2	-7.3%
Passenger Facility Charges	553.1	572.5	635.9	11.1%	7,316.7	4,867.7	5,554.8	5,434.6	-2.2%	7,196.5	-1.6%
Other Revenue	1,500.6	1,556.5	1,313.9	-15.6%	18,877.6	14,929.0	14,140.7	13,054.1	-7.7%	17,791.0	-5.8%
Total Operating Revenue	5,943.4	6,371.0	6,041.7	-5.2%	79,193.3	57,234.4	59,622.6	56,581.7	-5.1%	76,152.4	-3.8%
II. Operating Expenses:											
Personnel Services	1,659.8	1,622.4	1,341.6	-17.3%	21,091.0	15,525.5	16,223.9	14,998.9	-7.6%	19,865.9	-5.8%
Contractual Services	2,195.3	2,115.5	1,851.9	-12.5%	25,280.4	19,723.0	19,222.3	18,083.9	-5.9%	24,142.0	-4.5%
Materials & Supplies	73.8	148.1	63.8	-56.9%	2,201.2	605.3	1,867.2	637.8	-65.8%	971.8	-55.8%
Equipment/Furnishings	0.0	12.8	0.0	0.0%	162.8	132.7	162.8	45.2	-72.2%	45.2	-72.2%
Total Operating Expenses	3,928.9	3,898.8	3,257.4	-16.5%	48,735.3	35,986.5	37,476.1	33,765.8	-9.9%	45,024.9	-7.6%
Net income from Operations	2,014.5	2,472.3	2,784.3	12.6%	30,458.1	21,247.9	22,146.5	22,816.0	3.0%	31,127.5	2.2%

GUAM INTERNATIONAL AIRPORT AUTHORITY
KEY OPERATING RESULTS (\$000's)
as of June 30, 2019

	CURRENT MONTH				Budget Full Year	YEAR TO DATE				FULL YEAR FORECAST	
	Actual FY2018	Budget FY2019	Actual FY2019	%Var Bud Vs Act'l		Actual FY2018	Budget FY2019	Actual FY2019	%Var Bud Vs Act'l	Actual/Est	%Var Bud Vs Act'l
III. Other Revenues and Expenses											
Less: Non Operating Expense(Ret/DOI/OHS)	42.8	0.0	51.7	0.0%	790.0	575.8	790.0	963.1	21.9%	963.1	21.9%
Add: Interest on Investments	115.0	84.8	0.0	-100.0%	1,017.5	763.1	763.1	815.1	6.8%	1,069.5	5.1%
Net Revenues	2,086.7	2,557.0	2,732.6	6.9%	30,685.6	21,435.2	22,119.7	22,667.9	2.5%	31,233.9	1.8%
Add: Other Sources of Funds	40.2	33.3	0.0	-100.0%	400.0	288.6	300.0	256.6	-14.5%	356.6	-10.9%
Add: Other Available Moneys	530.1	530.0	530.0	0.0%	6,360.1	4,771.1	4,770.1	4,770.1	0.0%	6,360.1	0.0%
Net Revenues and Other Available Moneys	2,657.1	3,120.4	3,262.6	4.6%	37,445.7	26,494.9	27,189.7	27,694.6	1.9%	37,950.6	1.3%
Debt Service payments	2,120.5	2,120.0	2,120.0	0.0%	25,440.5	19,084.5	19,080.4	19,080.4	0.0%	25,440.5	0.0%
Debt Service Coverage	1.25	1.47	1.54	4.6%	1.47	1.39	1.43	1.45	1.9%	1.49	1.3%
Debt Service Requirement	1.25	1.25	1.25		1.25	1.25	1.25	1.25		1.25	

SUMMARY SIGNATORY AIRLINES

Enplanements	October	November	December	January	February	March	April	May	June	July	August	September	Total
Projection per Budget FY 2019	157,551	160,972	172,607	170,142	152,811	164,175	138,541	144,226	144,896	148,545	154,340	143,065	1,851,871
FY 2017 Actual Enplanements	143,619	148,002	160,544	162,303	143,720	157,735	146,779	150,775	151,974	158,139	169,547	145,108	1,838,245
FY 2018 Actual Enplanements	129,772	145,309	157,750	155,969	145,088	157,932	139,620	142,477	146,720	153,951	162,801	129,698	1,767,087
FY 2019 Actual Enplanements/Projection	137,359	149,055	164,554	172,617	155,215	169,061	137,139	147,855	148,080	148,545	154,340	143,065	1,826,885
FY 2019 versus FY 2018 Monthly%	5.85%	2.58%	4.31%	10.67%	6.98%	7.05%	-1.78%	3.77%	0.93%	-3.51%	-5.20%	10.31%	3.38%
FY 2019 versus FY 2018 Monthly	7,587	3,746	6,804	16,648	10,127	11,129	-2,481	5,378	1,360	-5,406	-8,461	13,367	59,798
FY 2019 versus FY 2018 Cumulative	7,587	11,333	18,137	34,785	44,912	56,041	53,560	58,938	60,298	54,892	46,431	59,798	59,798
	5.85%	7.80%	11.50%	22.30%	30.96%	35.48%	38.36%	41.37%	41.10%	35.66%	28.52%	46.11%	3.38%



Enplanements	October	November	December	January	February	March	April	May	June	July	August	September	Total
Actual Enplanements FY 2019	137,359	149,055	164,554	172,617	155,215	169,061	137,139	147,855	148,080	148,545	154,340	143,065	1,826,885
Projection per Budget FY 2019	157,551	160,972	172,607	170,142	152,811	164,175	138,541	144,226	144,896	148,545	154,340	143,065	1,851,871
Actual Enplanements Over/(Under) Projection	(20,192)	(11,917)	(8,053)	2,475	2,404	4,886	(1,402)	3,629	3,184	0	0	0	(24,986)
Cumulative Total	(20,192)	(32,109)	(40,162)	(37,687)	(35,283)	(30,397)	(31,799)	(28,170)	(24,986)	0	0	0	-1.3%

	October	November	December	January	February	March	April	May	June	July	August	September
% Monthly versus Projection	-12.8%	-7.4%	-4.7%	1.5%	1.6%	3.0%	-1.0%	2.5%	2.2%	0.0%	0.0%	0.0%
% Cumulative Total	-12.8%	-10.1%	-8.2%	-5.7%	-4.3%	-3.1%	-2.8%	-2.2%	-1.8%	0.0%	0.0%	0.0%

	October	November	December	January	February	March	April	May	June	July	August	September
Actual Enplanements	137,359	149,055	164,554	172,617	155,215	169,061	137,139	147,855	148,080	148,545	154,340	143,065
Month to Month Increase/(Decrease)		11,696	15,499	8,063	-17,402	13,846	-31,922	10,716	225	465	5,794	-11,275
Month to Month Increase/(Decrease) in %		8.5%	10.4%	4.9%	-10.1%	8.9%	-18.9%	7.8%	0.2%	0.3%	3.9%	-7.3%

	October	November	December	January	February	March	April	May	June	July	August	September	Total
Forecast Per FY2019 Budget	\$ 18.35	\$ 17.78	\$ 17.67	\$ 17.86	\$ 18.13	\$ 18.19	\$ 18.54	\$ 18.38	\$ 18.18	\$ 18.29	\$ 18.13	\$ 18.53	\$ 18.15
Actual CPE	\$ 19.05	\$ 18.44	\$ 17.96	\$ 17.72	\$ 17.33	\$ 17.81	\$ 19.02	\$ 18.00	\$ 18.09				
Variance	\$ (0.70)	\$ (0.67)	\$ (0.29)	\$ 0.14	\$ 0.80	\$ 0.38	\$ (0.48)	\$ 0.38	\$ 0.08	\$ 18.29	\$ 18.13	\$ 18.53	\$ 18.15

CALVO FISHER & JACOB LLP


259 MARTYR STREET, SUITE 100
HAGAÑA, GUAM 96910
P: 671.646.9355 F: 671.646.9403
WWW.CALVOFISHER.COM

writer's direct e-mail:
mpangelinan@calvofisher.com

RECOMMENDATION OF COUNSEL

TO: Board of Directors
ANTONIO B. WON PAT INTERNATIONAL
AIRPORT AUTHORITY, GUAM

CC: Mr. Thomas C. Ada
Executive Manager
ANTONIO B. WON PAT INTERNATIONAL
AIRPORT AUTHORITY, GUAM

FROM: Michael A. Pangelinan 
CALVO FISHER & JACOB LLP

DATE: July 15, 2019

SUBJECT: Executive Session

Pursuant to 5 GCA § 8111(c)(1), I hereby recommend that the Board of Directors of GIAA conduct an Executive Session at the next regularly scheduled Board meeting to discuss DFS Guam L.P. related litigation to which GIAA is or may be a party.